

Partners

- (b) By submission based on a need or opportunity identified by external organizations that can support The City in achieving Council priorities, strategic plans and guidelines. Administration will establish an intake process including terms for accepting and reviewing submissions. Any submission meeting the requirements of The City's procurement of goods, services, or construction must follow The City's Administrative procurement and purchasing policies.

For the future Blue Line and Green Line rights-of-way, a hybrid approach is expected to be the most effective. In an initial pilot phase, The City will approach candidate organizations or establish connections through existing networks to find partners willing to experiment in this field and provide insights on the process. This will allow The City to learn and develop a formal process to govern these kinds of projects. During this phase, The City and Partner would be expected to share some of the risks around project success.

As part of creating a formal process to expand interim uses beyond the pilot phase, The City would create an intake process that provided a publicly accessible inventory of parcels available for projects (and the length of time those parcels would be available prior to their future transportation uses) and an application process that clearly outlined the criteria and expectations for partners.

For The City, it is important to understand what characteristics of potential partners will result in strong and successful partnerships. For the pilot phase, the project team recommends assessing candidate partners using the following criteria:

Screening Criteria	
Insurance / Liability	Can the partner provide sufficient insurance / liability protection for any risks of the proposed project that they will own?
Able to enter an agreement	Is there an existing legal mechanism that would allow the City and the proposed partner to work together?
Inclusive, non-partisan, and aligned with Corporate values	Is the partner an inclusive organization or group, and do they align with City corporate values around a safe, respectful, and inclusive workplace? Will the partner be perceived to be driving a social or political agenda that excludes some residents from participating?
Scoring Criteria	
Adaptable	Is the partner open-minded and willing to adjust plans to find a workable project?
Community-minded	Is the partner committed to investing in the community?
Collaborative	Is the partner bringing additional partners to the table to support the proposed project?
Capacity / longevity / sustainability	Does the partner have sufficient people and resources to support the project for its full life?
Experienced	Does the partner have a history of delivering on this type of project?