

Name	Company
Alan and Ann Beattie	
Lloyd Suchet	Boman Calgary
Marco De Iaco	Downtown Calgary
Paul Sinclair	Calgary Minor Soccer Association
Wayne Steer	
Steve Cohen	
Jim Dinning	
Barry Sullivan	
Julia Read	Nomodic
Bob Dinning	
J Lynn Grafton	
Carol Kitchen	
Duane Lyons	
Jessica Jeffrey	
Chuma Metuh	Nomodic
Murray and Grace D'Angelo	
Matt Heffernan	Zedi
Murray D'Angelo	
William Kaufmann	
Jay Kellam	BMI Technologies
W.R. Redmond	
Paul McMillan	
Darren and Tracy Angell	
Seán Korney	BDP Law
Steve Major	Bennett Jone
Lynda and Terry O'Connor	
Cathy and Bob Martin	
Catherine Brownlee	Catherine Brownlee Inc
Bill Walsh	
J. G. Redmond	
W. Kyle. Redmond	
George Brookman	West Canadian
Reto Steiner	Indevelopments Cor4p
Mark and Jill Beattie	
Dave Westhaver	
Greg Mac Gillivray	S2S



*Alan and Ann Beattie
3621 - 1A Street S.W.
Calgary, Alberta T2S 1R4*

January 23, 2019

Delivered

The Mayor and Councillors
City Hall, Calgary

Re: River's District

We write as very concerned long-term citizens of Calgary and strongly urge City Council to support the vision for the River's District and particularly the Event Centre (new arena) and expansion of the BMO Centre.

We are still smarting from the rejection of the Olympic bid which we believe would have been a real shot in the arm for Calgary and feel that not proceeding with the River's District project would be a very serious missed opportunity for the future vibrancy of Calgary. We seem to be losing our traditional advantage over Edmonton in cultural and sports events which are so vital to our City's success. At a time when Calgary and Alberta are suffering from the oil and gas crisis, we need a big boost of confidence and optimism. That will be provided by approval of the River's District. Specifically, we believe that not having a new arena and the resulting loss of the Calgary Flames, and major cultural events, would have a devastating affect on the City and civic pride. In our view it is imperative that an agreement be achieved with the Flames and fundamental to that is a new arena. We will be among the great many civic-minded people who will feel betrayed if the project does not proceed and we end up licking our wounds just as Winnipeg did when it lost the Jets.

PLEASE move this project forward.

Yours truly,

Alan Beattie
Ann Beattie



January 25, 2019

Mayor and Councillors
P.O. Box 2100, Station M
700 Macleod Trail South
Calgary AB, T2P 2M5

Dear Mayor & Councillors,

Re: Plan To Reduce The Tax Weight For Non-Residential Property Owners

On behalf of the Building Owners and Managers Association of Calgary (BOMA Calgary), we would like to thank Council for their attention to this important issue, and for allowing us the opportunity to participate in the stakeholder process. BOMA Calgary represents the commercial real estate ownership and management sector in Calgary and southern Alberta, with members active in all building types. Like residential properties, the non-residential property tax in Alberta is levied against a building, making our industry a primary stakeholder and impacted party in the assessment process. It is through this experience that we believe we can provide relevant insights on ways to improve the results for all Calgarians.

In the Fall, the City of Calgary confirmed that downtown office vacancies account for a \$192M loss in tax revenue, corresponding to a loss of over \$12B in property value. In identifying optimal solutions, we believe it is important to understand that the lost tax revenue will not persist at the current level indefinitely. However, downtown values are unlikely to return to their pre-2015 zenith either. This is why we believe that the City will require finding about half of that lost revenue through other means.

The economic downturn has brought to light the unsustainable nature of our current taxation split within the non-residential tax base, and between residential and non-residential ratepayers. As downtown property values have diminished, additional revenues have to be generated elsewhere. This has resulted in nearly two-thirds of the non-residential tax base seeing double digit tax increases in 2019. While the 2019 budget process saw an \$8M transfer of the burden to the residential tax base, the split at approximately 4:1 remains a significant barrier to competitiveness in our city. As we've seen since 2015, the residential tax base is a more stable source of revenue with less volatile changes in value. For that reason, BOMA Calgary believes that a phased-in shift towards the residential tax base that represents approximately half of the \$192M is essential to a more sustainable revenue model for the City.

In addition to this shift from non-residential to residential properties, we believe that the City of Calgary has additional levers to ameliorate the situation. First, we believe that municipal spending discipline must be maintained to ensure that future budgets and councils are not handcuffed by the need to generate additional revenue from the tax base. Second, we would encourage the city to undertake a

strategic review of non-core, potentially underperforming assets that could provide a return as well as ongoing tax revenue.

In summary, we believe that adjusting the tax ratio to a more sustainable split, in addition to spending discipline and a strategic review of non-core assets would go a long way in ensuring Calgary remains a location of choice to move, start, and grow a business. These businesses, both small and large, are the lifeblood of our economy and our centre city and it is crucial that we act immediately. We would like to thank Council and Administration for their attention to this topic, and look forward to continuing this important work.

Regards,

A handwritten signature in black ink, appearing to read "Lloyd Suchet". The signature is written in a cursive, flowing style.

Lloyd Suchet
Executive Director
BOMA Calgary



January 25, 2019

Office of the Mayor
City of Calgary
P.O. Box 2100, Stn M
Calgary AB T2P 2M5

Attn: Mayor Nenshi & Members of Council

RE: Support for the River's Entertainment and Cultural District

Dear Mayor Nenshi & Members of Council:

On behalf of the Calgary Downtown Association, **please accept this letter as an expression of support** for the motion of Councilors Jeff Davison and Ward Sutherland for the River's Entertainment and Cultural District vision and specifically, the **development of a new major Event Centre.**

A new Event Centre will positively impact Calgary's economy, place brand and quality of life – for citizens, businesses and visitors for decades to come.

Today, Calgary is facing significant challenges to its economy, social fabric and downtown core. Major impediments to the energy sector, massive vacancy rates, increasing unemployment and an incremental increase in social disorder have become evident and sustained in our community. Not only do these challenges wear on the collective confidence and spirit of our citizens, but they can have lasting impacts on our ability to attract and retain private investment, people and reputation.

The opportunity cost of not investing in this critical piece of infrastructure could be devastating for the future of our city. Furthermore, we believe that passing depressed sport and entertainment infrastructure on to a future generation is simply not responsible or prudent.

A new Major Event Facility in the River's Entertainment and Cultural District could be a significant and critical catalyst for Calgary to move forward in a progressive and bold manner - especially, in the face of economic and social constraint.

Yours truly,

A handwritten signature in black ink, appearing to read 'Marco De Iaco'.

Marco De Iaco
Executive Director





January 23, 2019

Mayor Nenshi and Members of Calgary City Council
The City of Calgary
P.O. Box 2100, Station M
Calgary, AB, T2P 2M5

The Calgary Minor Soccer Association wishes to express our support of the motion by Councillors Jeff Davidson and Ward Sutherland for the River's Entertainment and Cultural District and specifically, the Event Centre and the BMO Expansion. Our Association believes this vision and these two capital projects will bring great, long lasting value to the city. Not only economically but will help Calgary attract and retain businesses and residents.

Last year, Calgary finished fourth in the annual ranking of the world's most livable cities and in the past, has placed in the top ten list for 'Ultimate Sport City.' To maintain this status and reputation, we believe we must continue to expand and support the development of our world class facilities. The River's District vision and these two projects will go a long way in achieving this.

Sincerely,

Paul Sinclair
President
Calgary Minor Soccer Association

January 25, 2019

Support for a new multi-entertainment complex and convention facility in Victoria Park

I can still remember like it was yesterday the year the Flames came to Calgary. I had just finished my first year at the University of Alberta and sports – in particular the rivalry between Edmonton and Calgary - was more than intense. Edmontonians would boast that they had an NHL franchise and Calgary didn't as well as their beloved "Football Dynasty" under the stewardship of Warren Moon.

When the Flames moved to Calgary from Atlanta it gave me the feeling that Calgary had finally arrived as a world-class City. This feeling would be further validated a couple of years later when I went to University in Spokane and people there started recognizing Calgary as the home of the Flames and would talk about hockey and the "Battles of Alberta".

Over the years the Flames have provided Calgary with many proud moments not the least of which was the 1989 Stanley Cup in the brand-new Saddledome that was built for the 88 Olympics by some Calgarians with vision for what could be and the courage to follow their vision.

Those two events - the 1988 Olympics and the Stanley Cup in 1989 – along with the Stanley Cup Run and the Red Mile in 2004 further placed Calgary on the world stage as a place to visit. However, one source of frustration persisted throughout, Calgary would not attract a major concert act and we would have to travel to either Edmonton or Vancouver to see top quality musical performances.

I strongly believe that the new development proposed for Victoria Park including an entertainment center as well as a convention facility would help to attract many, many visitors from all over the world for many different activities including convention, concerts and sporting events of various types.

I belong to a professional association comprised of over 31,000 members worldwide. Their annual conventions draw 3,500 – 4,500 participants from all over the globe. When I mention that Calgary is considering building a convention facility the immediate question is "WHEN?!" I believe that the Association of Fundraising Professionals would be one of the first groups to book the facility and the word of mouth that would ensue would be surprising and strong.

To borrow from an overused cliché, and not to sound like it's coming from the same source, but I think this project would help "make Calgary great again" and move Calgary into the upper echelon of destination cities in the world.

Please consider moving ahead with this project for the sake of Calgary's future, my children, your children and all those who will choose to make Calgary their home because of its facilities, amenities and all that a great(er) city can offer to make life truly wonderful.

I urge you to be bold and have the vision of what could be and help to make that come to pass.

Regards,



Wayne Steer

411 41 Avenue NE,
Calgary, Alberta T2E 2N4

**523 Riverdale Avenue SW
Calgary, AB
T2S 0Y1**

January 24, 2019

City of Calgary
Office of the Councillors
700 Macleod Trail SE
Calgary, AB T2P 2M3

Mayor Naheed Nenshi
700 Macleod Trail SE
Calgary, AB T2P 2M3

Dear Sir/Madam:

Re: Consideration of River's District Vision

I understand that City Council will be considering a motion of Councillors Jeff Davison and Ward Sutherland in respect to the Entertainment and Cultural District vision and specifically two key projects, being the Event Centre and BMO Expansion. I am writing to express my support for both of those two key projects as I believe they are integral to the future of the City of Calgary and its future as a major business center in Canada.

The revitalization of the East Village area and the River District are, I believe, significant and important to the future for the City. What attracts major businesses to the City includes a multitude of factors, as evidenced by the recent proposals made to attract Amazon. A major consideration is quality of life. Measures of quality of life include not only the cost of living but also the cultural richness of the City. Both the BMO Centre and the Event Centre/Arena are integral to these issues.

It goes without saying that the current facilities are aging and in great need of revitalization, without which Calgary risks continuing on a downward trend losing its attraction as a desirable place for relocation of major businesses, with a resulting lost opportunity to increase the tax base.

More specifically with respect to the Event Centre/Arena, the failure to pursue with that will not only continue to deny Calgarians the ability to view major concerts because of a lack of facilities (which looks terrible on the national and international scene) but may also result in the loss of the Calgary Flames. It goes without saying that the Flames are important to the heart and sole of the City and the loss of the Flames would be devastating not only economically but also psychological to citizens of the City.

Aside from the obvious benefits of having any professional hockey team in the City, I would provide just one example of the importance of the Flames. My wife has been involved in the a number of charitable organizations, including Ronald McDonald House and Calgary Police Foundation, at a senior fundraising level. The Calgary Flames have been important partners for each of the organizations she has been involved with both monetarily and in support of the goals of the organizations. Not-for-profits in the City are having a difficult enough time these days raising money (with many companies having cut their

community development budgets significantly or completely) and the loss of the Flames would not only significantly exacerbate these problems but also cut deeply into what makes Calgarians proud.

While there is obviously a cost to an Event Centre/Arena to taxpayers and the City, there are many fiscal benefits, from a tax base and property tax perspective. However, most importantly, in my view, is the impact on the persona of the City with and without Calgary Flames.

Thank you for your consideration of this important issue. We need, and I encourage, our elected representatives to step up and make these hard decisions on our behalf. We don't need or want another referendum on complex issues. That is why you were elected.

Yours truly,

A handwritten signature in black ink, appearing to read 'S. Cohen', written in a cursive style.

Steve Cohen

Sam Moser

From: JIM DINNING <dinning@shaw.ca>
Sent: Thursday, January 24, 2019 1:04 PM
To: Sam Moser
Subject: Fwd: Entertainment district

Sent same message to Davison and my Counsellor Mr. Farkas.

Jim Dinning
+1.403.807.1033 Mobile/Text

“In this world, the optimists have it, not because they are always right, but because they are positive. Even when wrong, they are positive, and that is the way of achievement, correction, improvement, and success. Educated, eyes-open optimism pays; pessimism can only offer the empty consolation of being right.” David Landes

Begin forwarded message:

From: JIM DINNING <dinning@shaw.ca>
Date: January 24, 2019 at 9:02:54 PM GMT+1
To: themayor@calgary.ca
Cc: smoser@calgaryeconomicdevelopment.com
Subject: Entertainment district

NN

Please put me down as a supporter of entertainment district proposal put forward by Committee led by Davison. <https://calgaryherald.com/opinion/columnists/opinion-making-the-case-for-calgarys-new-event-centre> It's a vital addition to Calgary. Much needed at a time when the city needs a boost. I hope you'll be supportive.

Jim Dinning
+1.403.807.1033 Mobile/Text

“In this world, the optimists have it, not because they are always right, but because they are positive. Even when wrong, they are positive, and that is the way of achievement, correction, improvement, and success. Educated, eyes-open optimism pays; pessimism can only offer the empty consolation of being right.” David Landes

Sam Moser

From: BarrySullivan <sullivab@telus.net>
Sent: Wednesday, January 23, 2019 9:15 AM
To: Sam Moser
Subject: Event Center

By far the most important part of any event Center is a new arena for our NHL team.
If anything speaks of being in the "big time" it is our need to be a city with an NHL hockey team.
At certain times in ones life a bad deal can be better than no deal at all.
This is one of those moments.
Steve Majors letter says all that needs to be said.
Barry Sullivan

Sent from my iPad

Sam Moser

From: Julia Read <julia.r@nomodic.com>
Sent: Sunday, January 27, 2019 5:11 PM
To: Sam Moser
Cc: Kevin Read
Subject: Rivers Entertainment District

Importance: High

Attention: Mayor Nenshi and City Council

On behalf of my husband, Kevin, and myself, I am writing to express our strong support of the motion of Councillors Jeff Davison and Ward Sutherland for the River's Entertainment and Cultural District vision and specifically the two key projects, the Event Centre and BMO Expansion. We currently own a business in Calgary that employees 75 people and supports their families. We also own several properties in the city.

We believe that it is imperative that these projects proceed for many reasons, including the real possibility that our city would lose the Calgary Flames should they not go ahead, which would be devastating to our city. We urge Council to consider the significant amount of additional revenue and jobs these projects would generate for the City of Calgary for years to come, not only limited to the Flames, but concerts and events (that currently go to Edmonton), conferences, and the Stampede and all of the resulting benefit to businesses around the city. A large part of this revenue only flows to our city as a direct result of these projects. These funds **do not** flow to our city if these projects do not go ahead. Given our current economic situation, it is crucial that Council consider the big picture and long-term impact that the decisions made today have on the future of the City of Calgary.

Kind regards,

Julia Read, CPA, CA | CFO
T 403.271.3932 ext. 3945
C 403.836.5138
E julia.r@nomodic.com



Nomodic | 103, 11929 - 40th St. S.E.
Calgary, AB Canada T2Z 4M8
nomodic.com



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Sam Moser

From: Bob Dinning <bdinning@shaw.ca>
Sent: Thursday, January 24, 2019 11:34 AM
To: Sam Moser
Subject: Rivers Entertainment District

January 24, 2019

Subject: Rivers Entertainment District

Dear Mr. Mayor and members of City Council,

As a proud and concerned Calgarian I am writing to confirm my support for the vision for the Rivers Entertainment District. I appreciate the fact that there are a number of requests for City Council financial support for many worthy projects and there is not enough money to allocate to all the requests.

I believe the two most worthy projects for financial support are the BMO Expansion and the Event Centre. With the equal share financial backing already in place (one third each) by the Federal and Provincial governments it would appear that the BMO Expansion would be the easiest for the City to support. That said, both projects provide a myriad of economic spin-offs. These have been outlined by numerous pundits and I expect more specific ones will surface between now and your Monday Council meeting.

In my opinion Councils support for the Event Centre is crucial because I feel there is a real chance that the City could lose the Calgary Flames if no progress is made. The direct and indirect Calgary economic impact has been well documented as have the intangibles like civic pride and International recognition.

I urge City Council support these two important initiatives for the Rivers Entertainment District.

Thank you for your consideration.

Regards
Bob Dinning

Alan Campbell and Shelley Beattie
3810 1A St. S.W.
Calgary, Alberta T2S 1R5

January 24th, 2019

The Mayor and Councillors
City Hall, Calgary

Re: River District's Plan

We are writing this letter to you as concerned citizens of Calgary. We are strongly in favour of the River District's Plan of expansion. Of particular need and importance is the Event Centre (new arena) and expansion of the BMO Centre. These transformative facilities will take Calgary to a new level of entertainment possibilities.

At a time when Calgary and Alberta are suffering from the oil and gas crisis, we need a revenue generating project like this one that will benefit all Calgarians. In addition, it will provide a much needed tax base. We believe if this City Council does not approve this project we could end up losing the Flames and major cultural events which would have devastating consequences for this City. We love Calgary but without a doubt if this project is not approved, we will feel anger, resentment and betrayal towards this City Council. It is time to step up and ensure this project moves forward so we can continue to be proud of this wonderful City we live in.

Yours truly,

Alan Campbell and Shelley Beattie

Sam Moser

From: Steve Allan
Sent: Thursday, January 24, 2019 10:20 PM
To: J Lynn Grafton
Cc: Sam Moser
Subject: Re: Calgary's event centre proposal

Thanks very much Lynn. Great note.

I am copying Sam so we'll make sure Council gets it.

Much appreciated.

Cheers

Steve

Get [Outlook for Android](#)

From: J Lynn Grafton <lynn.grafton@me.com>
Sent: Thursday, January 24, 2019 10:14:49 PM
To: Steve Allan
Subject: Fwd: Calgary's event centre proposal

Hi Steve

I sent this to your assistant as per the email address you sent in the last email to Rick at al but it bounced back Knowing there's a deadline on submissions for tomorrow morning - wanted to make sure this was rec'd

Cheers

Lynn G

sent from my iPhone
Please excuse typos ~

email: lynn.grafton@me.com
cell: 403-703-9429

Begin forwarded message:

> To: Mayor Nenshi and City Council
> Re: Calgary's Proposed Event Centre
>
> We have lived in Calgary for 30 plus years and brought our family up in the city. I was without a doubt part of the the East Coast migration who graduated from University with the prospect of zero employment possibilities in my hometown - so I left
>
> We have watched in dismay as the energy sector has been severely sidelined and the downtown core hollowed

out. It's challenging to sincerely encourage our children to stay here when the job market is compromised here at an unprecedented level -

>

> We lost the Olympics - we optimistically believed the City was equipped to manage and host this massive global event. And have been to many Olympics and seen how positively they impact the host city

>

> This proposed Event Centre is a CRUCIAL focal point now. As council members - please see this is your opportunity to create a legacy for generations to come in our City - We all need to see you unite and make this happen -

>

> Sincerely

> Lynn Grafton

>

> sent from my iPhone

> Please excuse typos ~

>

> email: lynn.grafton@me.com

> cell: 403-703-9429

Sam Moser

From: Carol Kitchen <kitchen.carol.s@gmail.com>
Sent: Thursday, January 24, 2019 10:38 AM
To: jsteveallen@gmail.com; Sam Moser; wade.sutherland@calgary.ca; Jeff Davison
Subject: Support for Rivers Entertainment District Initiatives

His Worship, Mayor Naheed Nenshi
City Council, City of Calgary

Re: Support for Rivers Entertainment District Initiatives
January 24, 2019

I am writing you as a resident of the broader Calgary community and as a business leader in our City. My comments are my own and do not represent the views of my employer. I am writing ***to share my support for the efforts to redevelop the Rivers Entertainment District as proposed by Councillors Davison and Sutherland and to respectfully ask that the Council and City leadership make it a priority to do so as well.***

My family has lived in several metropolitan communities across North America, namely, Minneapolis, Seattle, Toronto, and Chicago. Each of those have a vibrant lifestyle which includes professional sports, shopping, culture, higher education and nearby outdoor pursuits. As we relocated in Calgary in 2015, we found many of those same qualities here with the added benefit of a slightly smaller city. But as other cities have continued to invest, we have seen major concert and cultural opportunities bypass Calgary. We have been forced to travel to Seattle or Minneapolis to see first class music and sporting events, taking our entertainment dollars elsewhere. I am concerned other key parts of our community will also make the choice to depart our city, namely The Flames. In each of the places we have lived, the NHL has been or is quickly becoming a critical part of that city's lifestyle and energy. Losing this would be a stunning blow to our community.

As a business leader in agriculture, the war for talent is real. Calgary offers a unique location that is attractive to potential employees. Our employees are close to our customers across rural Alberta but can live in or near a city with world class events and near world class natural attractions. We have an excellent base of professional talent to support all types of industries in Calgary. Having an event venue to support a wide mix of events along with The Calgary Stampede and a strong hockey franchise would ensure our city as one of the best places to live and run a business in North America. We need a vision and leadership to capitalize on this opportunity. Without it, I am afraid other cities are poised to step in ahead of us.

Again, I ask that you support the initiative brought forward by Councillors Davison and Sutherland to invest in our community's culture and lifestyle for the next two decades.

Sincerely,
Carol Kitchen
165 Glyde Park
Calgary AB T3Z 0A1
[Kitchen.carol.s@gmail.com](mailto:kitchen.carol.s@gmail.com)

--
Thank you and Have a Great Day!!
Carol Kitchen

Sam Moser

From: Duane Lyons <duane.lyons@shaw.ca>
Sent: Thursday, January 24, 2019 9:30 AM
To: Sam Moser
Subject: New Arena in the Rivers District

I am writing this note to indicate my support, and that of my extended family(15 voters in the City of Calgary), for a new arena be included in Rivers District redevelopment.

This is a critical time for the City of Calgary, and the Province of Alberta, that has been so buffeted by numerous economic and social issues, which have been well chronicled. Given all that has been going on here, the loss of the Flames would be catastrophic and a complete and total failure of the leadership of the City and the community as a whole. To even risk such an outcome, at this time in history, would be unconscionable, irresponsible and must be avoided.

How can anyone look at what happened in Quebec City and Winnipeg, and not see the devastating effect the loss of their NHL team had on those communities. In each case they then spent the next 20 years trying to get a team back, and thankfully for Winnipeg they were finally successful. How can anyone not see the pride and enthusiasm, and rejuvenation that was the result of them getting their team back.

Clearly a business arrangement that is suitable to both the City and the Flames must be concluded. In that respect, contrary to the previous negotiations, the adults in the room need to stand up, and get something done that works for both parties.

This is not about Gary Bettman, or the NHL, or even the Flames players, there would be no shortage of other communities that would welcome the team. Nor is only about costs and economics, it is about the City of Calgary, it's about civic pride, it's about a legacy for our children and grandchildren. Do we want to continue to be a relevant and important city, or be relegated to being a backwater city as was the case with Quebec City and Winnipeg.

The choice to me is obvious, this is Calgary, we get things done here, we don't sit around wringing our hands, we show the rest of the country how it's done. We don't as our esteemed mayor says talk about "magic beans" or let petty spat's impede what needs to be done. Now is the time for leadership. Let's get on with what needs to be done!

Duane Lyons

Sent from my iPad

Sam Moser

From: Jessica Jeffrey <jessica.m.dangelo@gmail.com>
Sent: Wednesday, January 23, 2019 8:23 PM
To: Sam Moser
Subject: Rivers Entertainment District

I am writing to express my strong support for the vision for the River's District and of proceeding with the Event Centre and BMO Expansion, as supported by Calgary Economic Development. I think these developments are critical to the future of our city and am concerned that there is a realistic chance of losing the Flames if Council does not approve moving forward with these projects. I respectfully ask City Council to find a way to support the River District development, including financial support as required. Given our current economic issues, it is more important than ever to have a constructive and strategic vision for the City of Calgary, including development of the River District with a new Event Centre and BMO Expansion.

Best regards

Jessica Jeffrey

Sam Moser

From: Chuma Metuh <chuma.m@nomodic.com>
Sent: Wednesday, January 23, 2019 5:43 PM
To: Sam Moser
Subject: Rivers Entertainment District

Hello

On behalf of myself (Chuma Metuh), I am writing to express our strong support for the vision for the River's District and of proceeding with the Event Centre and BMO Expansion, as supported by Calgary Economic Development. We think these developments are critical to the future of our city and are concerned that there is a realistic chance of losing the Flames if Council does not approve moving forward with these projects. We respectfully ask City Council to find a way to support the River District development, including financial support as required. Given our current economic issues, it is more important than ever to have a constructive and strategic vision for the City of Calgary, including development of the River District with a new Event Centre and BMO Expansion.

Cheers,

Chuma Metuh, CPA, CA | Controller

T 403.271.3932 ext. 3344

C 403.703.3344

E chuma.m@nomodic.com



Nomodic | 103, 11929 - 40th St. S.E.

Calgary, AB Canada T2Z 4M8

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Sam Moser

To: Steve Allan; Carol Kitchen
Subject: RE: [EXT] Support for the River District

On Jan 23, 2019, at 1:02 PM, Murray D'Angelo <dangelom@telus.net> wrote:

On behalf of my wife, Grace, and myself, I am writing to express our strong support for the vision for the River's District and of proceeding with the Event Centre and BMO Expansion, as supported by Calgary Economic Development. We think these developments are critical to the future of our city and are concerned that there is a realistic chance of losing the Flames if Council does not approve moving forward with these projects. We respectfully ask City Council to find a way to support the River District development, including financial support as required. Given our current economic issues, it is more important than ever to have a constructive and strategic vision for the City of Calgary, including development of the River District with a new Event Centre and BMO Expansion.

Murray and Grace D'Angelo
903 Lake Placid Dr. SE
Calgary, AB T2J 4C4

dangelom@telus.net
403-815-5293

Sent from my iPad

NOTICE -

This communication is intended ONLY for the use of the person or entity named above and may contain information that is confidential or legally privileged. If you are not the intended recipient named above or a person responsible for delivering messages or communications to the intended recipient, YOU ARE HEREBY NOTIFIED that any use, distribution, or copying of this communication or any of the information contained in it is strictly prohibited. If you have received this communication in error, please notify us immediately by telephone and then destroy or delete this communication, or return it to us by mail if requested by us. The City of Calgary thanks you for your attention and co-operation.

January 25, 2019

To Calgary City Council,

Calgary is famous for its entrepreneurial spirit and being home to companies that have shaped Canada's economy while driving the growth and prosperity in this city, and there is a need to safeguard this for the future.

The harsh economic landscape is at a critical point for many companies and is a threat to the vibrancy of the business community and the quality of life for all Calgarians. As a city, we must adapt to the new economic reality to ensure Calgary continues to be a leading centre for business and a place of opportunity for all citizens.

There aren't simple solutions to resolve complex challenges like a structural change in the energy sector or the historic high downtown office vacancies and declining values, but we urge Councillors to consider the following as a start:

1. Continue the current efforts to reduce operational spending by the City
2. Support of the motion of Councillors Jeff Davison and Ward Sutherland for the River's Entertainment and Cultural District vision and specifically the two key projects, the Event Centre and BMO Expansion

These changes would align with Calgary in the New Economy, the economic strategy approved by Council last year that highlighted a positive business environment as critical to future prosperity. The Rivers Entertainment and Cultural District is critical to the future of the city and we believe is a necessary community building project. We believe these are key to ensuring Calgary continues to create opportunities for all citizens to prosper.

Sincerely,



Matt Heffernan
Chief Executive Officer
Zedi

Sam Moser

From: Murray D'Angelo <dangelom@telus.net>
Sent: Wednesday, January 23, 2019 1:03 PM
To: Sam Moser
Cc: Peter Demong
Subject: Support for the River District

On behalf of my wife, Grace, and myself, I am writing to express our strong support for the vision for the River's District and of proceeding with the Event Centre and BMO Expansion, as supported by Calgary Economic Development. We think these developments are critical to the future of our city and are concerned that there is a realistic chance of losing the Flames if Council does not approve moving forward with these projects. We respectfully ask City Council to find a way to support the River District development, including financial support as required. Given our current economic issues, it is more important than ever to have a constructive and strategic vision for the City of Calgary, including development of the River District with a new Event Centre and BMO Expansion.

Murray and Grace D'Angelo
903 Lake Placid Dr. SE
Calgary, AB T2J 4C4

dangelom@telus.net
403-815-5293

Sent from my iPad

Sam Moser

From: William Kaufmann <kaufw@shaw.ca>
Sent: Wednesday, January 23, 2019 12:33 PM
To: Sam Moser
Subject: Rivers Entertainment & Cultural District

To: Mayor and City council:

I support the motion of Councillors Davison and Sutherland regarding the Rivers Entertainment and Cultural District vision, particularly the Events Centre and BMO expansion. I believe these to be critical elements of the future augmentation of Calgary's economic and cultural well being.

William L. Kaufmann

Sam Moser

From: Jay@bmittech.com
Sent: Wednesday, January 23, 2019 11:48 AM
To: Sam Moser
Subject: Vision for the River District Development including the Event Centre and BMO expansion

To: Mayor Naheed Nenshi and City Councillors I would like to take this opportunity as a long time born and raised Calgarian to express my support for the River District Development including the Event Centre (the new home for the Calgary Flames) and the expansion of the BMO Centre.

Although the existing Saddledome has provided an accommodation for our NHL franchised team, this facility has long outlived its usefulness. Calgary absolutely must have a new Event Centre for not only the Flames but for all the other events we are missing out on because of this inadequate facility.

I trust both the Mayor and the City Council will support this initiative.

Sincerely

Jay Kellam
BMI Technologies Inc., Chairman
jay@bmittech.com
Phone: 403-244-3901 ext 224
Sent from my iPad

January 23, 2019

Via Email

Mayor Nenshi and Members of Calgary City Council
The City of Calgary
P.O. Box 2100, Station M
Calgary, AB, T2P 2M5

I am writing in support of the motion by Councillors Jeff Davidson and Ward Sutherland for the River's Entertainment and Cultural District and specifically, the Event Centre and the BMO Expansion. I believe this vision and these two capital projects will bring great, long lasting value to the city. Not only economically, but will help Calgary attract and retain businesses and residents.

Calgary needs to maintain our status as the most liveable and to do this it has to have world class facilities. The River's District vision and these two projects will go a long way in achieving this.

Sincerely

W.R. Redmond

Sam Moser

From: Paul McMillan <jpmcmillan@shaw.ca>
Sent: Tuesday, January 22, 2019 11:41 AM
To: Sam Moser
Subject: Calgary Event Center (New Arena)

Hello Steve,

I feel very strongly about the economic, civic, and cultural importance of the inclusion of a new arena in the proposed re-development of the Rivers District/Victoria Park area. A venue such as this is invaluable for maintaining Calgary's reputation as a progressive and cosmopolitan city and be an invaluable component in attracting business and cultural events to our city.

To reject the arena will undoubtedly result in the Flames leaving Calgary. Such an outcome would be a shameful embarrassment for all Calgarians in general, and those responsible in particular.

Please include my support for a new arena in your presentation to Council.

Sincerely,

Paul McMillan

Sent from my iPad

Sam Moser

From: dtAngell70@shaw.ca
Sent: Tuesday, January 22, 2019 10:58 AM
To: Sam Moser
Subject: Needed Event Entertainment Center

Calgary desperately needs an updated event entertainment center/arena with good transit access from all parts of the city. My family has attended numerous events at the Saddledome over the years and we've even have had a couple kids working there off and on. It's has been sad to see many large concerts/events not stopping in Calgary. The possibility of losing the Flames is real as more organizations are looking at the bottom line to survive.

Count on our support for a new event entertainment center/arena in the proposed Rivers District/Victoria Park.

Darren & Tracy Angell

Sam Moser

From: Sean Korney <skorney@bdplaw.com>
Sent: Tuesday, January 22, 2019 11:34 AM
To: 'Steve Major'; Steve Allan; Druh Farrell; Aaron Johnston; Brian Korney (home); Chris Orr (corr@Suncor.com); Derek Flaman; 'g.bodnar@scottventuro.com'; 'Graham White'; Jason McNichol; Kerry Mowbray; Marek L. Jacina (marek.jacina@nortonrosefulbright.com); Matthew B. White; 'Michael Flynn Home; mtysowski@counselresources.net; 'Sean Flynn'; Sean.Halliday@neostreamtech.com; TODD.MCRAE@blakes.com; Lori Korney (lorimcowan@hotmail.com)
Cc: Lisa Corcoran; Sam Moser; Court Ellingson; Mary Moran; Jeff Davison; Deana Haley; Leslie Shier; Michael Brown; rick@graftonfunds.com; Martha Hall Findlay; guy@co-star.ca; Jim Gray; Jim Peplinski; PAUL BREEZE; Brian Felesky; Gordon Ritchie; bfield@brcgroup.ca; George Brookman; Michael Evans; Kim McConnell; Hugh Ross; Atco Brian Hahn; Ronald D. Ghitter; Emma May; Dave Chalack; darylhoward@shaw.ca; Bob Booth; wielwett@finexcapital.com; castillok@coril.com; WEB MACDONALD; Rod McKay; BILL RICE; BILL LISTER; biverach@me.com; bdinning@shaw.ca; ted.thaell@gmail.com; thagg@hmclawyers.com; temlester@yahoo.com; d.mackimmie@icloud.com; dsfrey@shaw.ca; rshannon@raymarkcapital.com; ronaldslater@shaw.ca; Garry.Cook@crowemackay.ca; Lorne Scott Q.C.; Sarah Scott; Hannes Kovac; Jack Lee; billclapham@shaw.ca; dstarrox@gmail.com; hoff@buckeyeresources.ca; rodo@westernsecurities.com; linclo3614@gmail.com; wilsonk@coril.com; prem@affluencecapital.com; pauldame@hotmail.com; BarrySullivan; jstruck@felesky.com; jhoward.cgy@shaw.ca; Mr. William Friley; Samuel Friley; wgobert@shaw.ca; Jay Simmons; Trent Edwards; Paul Derksen; Sean Chu; Joe Magliocca; jeromy@jeromy.ca
Subject: RE: New Arena

Dear CED and Councillors

I wanted to add my voice to Steve M's. I am very much in favor of a new facility.

My family and friends spend 'tourist' dollars visiting other cities for concerts, events and games multiple times a year. If Calgary had a new facility that could host these events, I would spend more of those dollars here and I think we would also attract people from other places to spend their dollars here.

I know a number of small business owners who are significantly impacted by events at the Stampede Grounds.

A new facility and the Flames are good for our city, our community and our economy.

I've added my councillor, Druh Farrell, and some other concerned taxpayers to this email.

Regards,
Sean

Sean Korney

From: Steve Major <MajorS@bennettjones.com>
Sent: Monday, January 21, 2019 11:54 PM
To: Steve Allan <sallan@calgaryeconomicdevelopment.com>; rick@graftonfunds.com; Martha Hall Findlay <mhf@cwf.ca>; guy@co-star.ca; Jim Gray <Jim.gray@brookfield.com>; Jim Peplinski <jpeplinski@jimpeplinski.ca>; PAUL

BREEZE <paul.breeze@shaw.ca>; Brian Felesky <bfelesky@bfelesky.com>; Gordon Ritchie <gord.ritchie@me.com>; bfield@brcgroup.ca; George Brookman <brookman@westcanadian.com>; Michael Evans <mevans@atlasdevco.com>; Kim McConnell <Kim@KimMcConnell.ca>; Hugh Ross <hross@praiestormenergy.com>; Atco Brian Hahn <brianhahn@shaw.ca>; Ronald D. Ghitter <ghitter@icloud.com>; Emma May <emmagracemay@gmail.com>; Dave Chalack <dchalack@altagenetics.com>; darylhoward@shaw.ca; Bob Booth <BoothB@bennettjones.com>; wielwett@finexcapi.com; castilok@coril.com; WEB MACDONALD <WEB.MACDONALD@blakes.com>; Rod McKay <rodmcay@telus.net>; BILL RICE <riceb@shaw.ca>; BILL LISTER <listerb@shaw.ca>; biverach@me.com; bdinning@shaw.ca; ted.thaell@gmail.com; thagg@hmclawyers.com; temlester@yahoo.com; d.mackimmie@icloud.com; dsfrey@shaw.ca; rshannon@raymarkcapital.com; ronaldslater@shaw.ca; Garry.Cook@crowemackay.ca; Lorne Scott Q.C. <L.Scott@scottventuro.com>; Sarah Scott <sarahscottshop@gmail.com>; Hannes Kovac <hk@opuscorp.ca>; Jack Lee <jackchuckle@gmail.com>; billclapham@shaw.ca; dstarrox@gmail.com; hoff@buckeyeresources.ca; rodo@westernsecurities.com; linclow3614@gmail.com; wilsonk@coril.com; prem@affluencecapital.com; pauldame@hotmail.com; BarrySullivan <sullivab@telus.net>; jstruck@felesky.com; jhoward.cgy@shaw.ca; Mr. William Friley <bfriley@telluride.ca>; Samuel Friley <sfriley@buttermilkfinewaffles.com>; wgobert@shaw.ca; Jay Simmons <jay@durum.ca>; Trent Edwards <trent.edwards@brookfieldrp.com>; Paul Derksen <paul.derksen@quadreal.com>; sean.chu@calgary.ca; Joe.Magliocca@calgary.ca; jeromy@jeromy.ca

Cc: Lisa Corcoran <LCorcoran@CalgaryEconomicDevelopment.com>; Sam Moser <SMoser@CalgaryEconomicDevelopment.com>; Court Ellingson <CEllingson@CalgaryEconomicDevelopment.com>; Mary Moran <MMoran@CalgaryEconomicDevelopment.com>; Jeff Davison <jeff.davison@calgary.ca>; Deana Haley <dhaley@calgaryeconomicdevelopment.com>; Leslie Shier <LShier@CalgaryEconomicDevelopment.com>; Michael Brown <mbrown@calgarymlc.ca>

Subject: [EXT] New Arena

Importance: High

Hello Steve (et al):

I appreciate your hard work on this and taking the time to include me in your update below regarding these timely matters before our City Council. I am hoping to attend the Thursday meeting, but may also be unable to as I have a plane to catch that day – hence, I send this email.

I am concerned about all of this below, but as a Calgarian I am **MOST concerned about the Event Centre (New Arena).**

Like you, I think it is a real possibility the Flames could sell to another party who would be interested in moving them (Houston has long been rumoured, but Oklahoma City and Kansas City have also been mentioned as possible U.S. destinations), in the event the City does not vote to go forward with a new arena proposal on January 28th. In my opinion, we could become “**Winnipeg the Re-run**” (the version after they lost their beloved Jets). However, the big difference is that we would unlikely have the NHL Governors approve the transfer of another franchise to take the Flames’ place, if there is no new arena existing to house them. Anyone who believes otherwise, has simply not been following Gary Bettman over the years. If we chose to then build a new arena a number of years later in order to entice to another team to expand or relocate here, we would have to do so at a greater public cost - most likely 100% (re: without any owners contributing a private share to the build).

For anyone who is interested in discussing the economics of a new arena to Calgary, I invite them to read (or re-read) as the case may be] an Op/Ed article the Calgary Herald published before the last municipal election in October 2017. I attach a photo of the article as it appeared in the newsprint then, as well as the PDF word version, which may be easier to read – same content.

In my respectful view, this article’s rationale and reasoning still apply today and have yet to be contradicted. The view of certain economists who claim there is no net economic benefit to building a new arena with public money base their position on **the flawed premise** that citizens have finite entertainment dollars to spend, which they will simply spend elsewhere in our City if the Flames are not an option, for instance on the theatre, movies, or the opera. I

challenge that notion in the age of Netflix and with the history of Winnipeg and Quebec City as contradictory examples of a Canadian city losing its team and the related economic benefits (not to mention civic pride!).

There are numerous economic benefits which would justify the infusion of some reasonable amount of REAL public money (re: actual dollars, not "magic beans") to go hand in hand with the Flames' private investment, including:

- concert dollars that otherwise go to Edmonton;
- players' property taxes,
- associated restaurant and hotel activity of fans as well as visiting teams/performers and their entourages (especially if there is a Red Mile: **Go Flames Go!!**),
- permanent and tax-paying organizational jobs,
- the jobs and materials required to construct and then maintain the new arena, and
- the significant charitable donations of roughly \$4M annually to local charities from the Flames Foundation.

I have taken the liberty of also sending this email to three of our City Councilors: Sean Chu, Joe Magliocca, and Jeromy Farkas, as well as some others in my personal network, in order to share my views as a concerned Calgarian and invite others who care to do the same.

Thanks for letting me piggyback your email with my thoughts on this most important matter for our City's future.

Regards,
Steve

From: Steve Allan <sallan@calgaryeconomicdevelopment.com>

Sent: 19 January 2019 2:24 PM

To: rick@grafftonfunds.com; Martha Hall Findlay <mhf@cwf.ca>; guy@co-star.ca; Jim Gray <Jim.gray@brookfield.com>; Jim Peplinski <jpeplinski@jimpeplinski.ca>; PAUL BREEZE <paul.breeze@shaw.ca>; Brian Felesky <bfelesky@bfelesky.com>; Gordon Ritchie <gord.ritchie@me.com>; bfield@brcgroup.ca; George Brookman <brookman@westcanadian.com>; Michael Evans <mevans@atlasdevco.com>; Kim McConnell <Kim@KimMcConnell.ca>; Hugh Ross <hross@prairiestormenergy.com>; Atco Brian Hahn <brianhahn@shaw.ca>; Ronald D. Ghitter <ghitter@icloud.com>; Emma May <emmagracemay@gmail.com>; Dave Chalack <dchalack@altagenetics.com>; darylhoward@shaw.ca; Bob Booth <BoothB@bennettjones.com>; wielwett@finexcapital.com; castilok@coril.com; WEB MACDONALD <WEB.MACDONALD@blakes.com>; Rod McKay <rodmckay@telus.net>; BILL RICE <riceb@shaw.ca>; BILL LISTER <listerb@shaw.ca>; biverach@me.com; bdinning@shaw.ca; ted.thaell@gmail.com; thagg@hmclawyers.com; temlester@yahoo.com; d.mackimmie@icloud.com; dsfrey@shaw.ca; rshannon@raymarkcapital.com; ronaldslater@shaw.ca; Garry.Cook@crowemackay.ca; Lorne Scott Q.C. <L.Scott@scottventuro.com>; Sarah Scott <sarahscottshop@gmail.com>; Hannes Kovac <hk@opuscorp.ca>; Jack Lee <jackchucklee@gmail.com>; billclapham@shaw.ca; dstarox@gmail.com; hoff@buckeyeresources.ca; rodo@westernsecurities.com; linclow3614@gmail.com; wilsonk@coril.com; prem@affluencecapital.com; pauldame@hotmail.com; Barry Sullivan <sullivab@telus.net>; jstruck@felesky.com; Steve Major <MajorS@bennettjones.com>; jhoward.cgy@shaw.ca; Mr. William Friley <bfriley@telluride.ca>; Samuel Friley <sfriley@buttermillkinewaffles.com>; wgobert@shaw.ca; Jay Simmons <jay@durum.ca>; Trent Edwards <trent.edwards@brookfieldrp.com>; Paul Derksen <paul.derksen@quadreal.com>

Cc: Lisa Corcoran <LCorcoran@CalgaryEconomicDevelopment.com>; Sam Moser <SMoser@CalgaryEconomicDevelopment.com>; Court Ellingson <CEllingson@CalgaryEconomicDevelopment.com>; Mary Moran <MMoran@CalgaryEconomicDevelopment.com>; Jeff Davison <jeff.davison@calgary.ca>; Deana Haley <dhaley@calgaryeconomicdevelopment.com>; Leslie Shier <LShier@CalgaryEconomicDevelopment.com>; Michael Brown <mbrown@calgarymlc.ca>

Subject: Property Tax Transition.

Hi Folks

Sorry for the length of time this has taken but we have been back and forth with Administration and have their commitment to and support for this plan, as per the attached backgrounder and draft letter of support.

As indicated in my previous email, we hope you are able to support the concept by putting this letter on your own letterhead, or amending it as you see fit. As well, we hope you are able to solicit the support of your friends, neighbours, and business network and have them submit letters as well. As we have discussed, this is critically important to our community as the impact of the current situation will have devastating results for businesses that we frequent and for our friends and neighbours who own them or are employed by them.

As you will note in the attached material, please submit your letters to my Assistant Sam Moser at smoser@calgaryeconomicdevelopment.com by Jan 25. She will assemble them all for submission to Council Members.

A reminder that we are having another meeting with Jeff Fielding and representatives of the business community, on January 23 at 9:00. If you are interested in attending, please rsvp through the meeting notice that was sent previously, or let me know by responding to this email.

Our Real Estate Advisory Committee will also be pursuing this initiative and will be meeting with individual Councillors to advocate for this proposal. Representatives of Calgary's Business Revitalization Zones will be present at the meeting on the 23rd. Their stakeholders are directly impacted by this issue, so we expect them to actively advocate for the proposal as well. But Council needs to hear from as many members of the community as possible on this.

We are also seeking your support for the Rivers Entertainment District proposal. There will be a meeting where the plan for the District will be presented, on January 24 at 9:00. Again, if you are interested in attending, please rsvp through the meeting notice that was sent previously, or respond to me directly. The key elements of the Rivers District proposal are the Event Centre (Arena), to replace the Saddledome and the expansion of the BMO Centre. If Council does not proceed with this plan, I do have serious concerns about losing the Flames, which would be catastrophic for our City.

We think both the Rivers District issue and the property tax issue will be considered at the Council meeting on Jan 28th. We don't expect the matters to be finalized then, and expect there will be opportunities to have input on these issues in the coming weeks but our hope is that we can begin to weigh in on this issue and build and sustain support in the coming weeks.

You may also be interested in attending the Event Centre Committee meeting in Council Chambers on Friday, Jan 25th at 9:30. This will be a public meeting, which will include the report by EY on the economic impact of the Rivers Entertainment District and the importance of the two key projects, the Event Centre and BMO. In addition, Leonard Brody will speak at the meeting. He is a former Calgarian who owns the Coventry City Football Club in the UK and was involved in LA Live. I expect he will speak about the importance of projects such as these to building community, as well as driving investment. If you Google him, you will be impressed with his CV!

Cheers

Steve

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<http://www.bennettjones.com/unsubscribe>

Sam Moser

From: Shaw <lynda.oconnor@shaw.ca>
Sent: Saturday, January 26, 2019 8:20 PM
To: Sam Moser
Subject: Arena inclusion

To whom it may concern:

Please include our names in hopes of including a new arena in the River s District/Victoria Park area. We are fixed income seniors and always concerned about taxes as well as increases in all expenses but feel strongly that we must keep our city current, progressive and interesting. We need wonderful sports facilities, teams, as well as wonderful cultural venues.

Sincerely,
Lynda & Terry O'Connor

Sent from my iPhone

Sam Moser

From: Cathy and Bob Martin <jodacabo@shaw.ca>
Sent: Saturday, January 26, 2019 1:29 PM
To: Sam Moser

Dear Ms Moser –

Would you be kind enough to add our voices to the support that has been received, for the proposed River's District/Event Centre/BMO expansion?

I hope I'm not too late, as I understand that City Council will be addressing this issue on Monday.

Thank you.

C.M.

To Mayor Nenshi and City Council:

On behalf of my husband Robert and myself, I am writing to express strong support for the vision that Calgary Economic Development has for the River's Entertainment and Culture District, the proposed new Event Centre and the expansion of the BMO Centre.

We think these developments are critical to the future of our city.

We are concerned that there would be many economic benefits lost if Council does not approve moving forward with these projects. Especially if it meant losing our beloved Calgary Flames to another city, which we believe is a very real possibility.

Approval of the projects makes such such good economic sense considering the benefits that would be realized, some of which are:

- jobs created/\$\$ from materials required for the actual construction phase – and for maintenance thereafter
- revenue from concerts that Calgary is now missing out on (often these \$\$ end up in Edmonton)
- associated money spent at restaurants, hotels, and sometimes local attractions – by fans, visiting teams and performers and all their crews
- the benefit of having team players and staff, with their families, living in our city – considering not only their spending (property taxes, etc.), but the significant charitable donations made locally by The Flames Foundation, as well as the good will and civic pride generated

We respectfully ask City Council to find a way to support the River District development, including financial support as required.

Given our current economic issues, it is more important than ever to have a constructive and strategic vision for the City of Calgary, including development of the River District with a new Event Centre and BMO Expansion.

Thank you.

Cathy Martin.

205 Riverfront Avenue SW,
Calgary, AB T2P 5K4

January 25, 2019

Honourable Mayor Nenshi and Calgary City Council
800 Macleod Trail SE,
Calgary, AB T2P 2M5

Dear Mayor Nenshi and Calgary City Council:

Calgary is famous for its entrepreneurial spirit and being home to companies that have shaped Canada's economy while driving the growth and prosperity in this city, and there is a need to safeguard this for the future.

The harsh economic landscape is at a critical point for many companies and is a threat to the vibrancy of the business community and the quality of life for all Calgarians. As a city, we must adapt to the new economic reality to ensure Calgary continues to be a leading centre for business and a place of opportunity for all citizens.

We must all tighten our belts and prioritize spending, but one action City Council can take to help local businesses would be to address the increases to suburban non-residential property owners as a result of decline in market value in the downtown. We fully support reducing the municipal non-residential to residential tax rate ratio to transfer some of the tax load from non-residential properties to residential properties.

There aren't simple solutions to resolve complex challenges like a structural change in the energy sector or the historic high downtown office vacancies and declining values, but we urge Councillors to consider the following three steps as a start:

1. Transfer a portion of the municipal property tax load from non-residential to residential properties over four or five years.
2. Continue the current efforts to reduce operational spending by the City.
3. Use one-time funding from the City's financial reserves to buffer some of the exceptionally high municipal non-residential tax increases until the transfer of some of the municipal property tax load on non-residential property owners has been achieved.

Taking these actions would help local companies in a transitioning economy while mitigating the impact on hard-hit suburban businesses, Calgary has maintained some of the lowest residential property taxes in Canada. This needs to be re-balanced to catalyze business growth.

City Council is aware of the challenges and has responded with lower spending and accessing reserve savings to mitigate the impact on non-residential property owners. More needs to be done to ensure Calgary's competitiveness as a business-friendly city.

These changes would align with *Calgary in the New Economy*, the economic strategy approved by Council last year that highlighted a positive business environment as critical to future prosperity. By addressing the non-residential property tax issue now, Council can continue to build a business-friendly environment, paving the way for businesses to drive Calgary forward and create opportunities for all citizens to prosper.

Sincerely,

Catherine Brownlee



President/CEO
Catherine Brownlee Inc.



To: Calgary City Council
From: Bill Walsh
Re: Calgary Event Centre

I am writing this letter in response to the conversation going on right now about the Rivers District – and the need for a new Event Centre. I thought it might be helpful to share with you how the Calgary Flames got here in the first place. In 1981 I was retained as a consultant to put together a plan for the official opening of the Olympic Saddledome – then under construction. There were nine stakeholder organizations – all with a different idea of how it should be done – so it was an interesting challenge. To help me understand the background – Doc Seaman loaned me his file of correspondence with then Premier Peter Lougheed about the future of Calgary. It showed me that in 1980 Premier Lougheed asked Doc and some other prominent businessmen how the Provincial Government could help Calgary improve the quality of life for its citizens and become a world class city. The answer from Doc and friends was that Calgary needed a major event Centre that could attract world-class entertainment. At the same time – another group of citizens had been toiling for years to try and attract the winter Olympics to Calgary and area. In order to be successful – they knew that they would need a major indoor ice rink to host the Olympic events. The Stampede Corral wouldn't do the job. In typical Calgary "can-do" fashion a committee of community and business leaders was formed and they started to work on it. They quickly discovered that in order for a new event Centre to make sense – it would need a major tenant that could provide the revenue needed to keep the lights on – after the Olympics. Premier Lougheed once again called on Doc Seaman to find a solution. Doc suggested that they might look into trying to attract an NHL franchise – did some research – and initiated negotiations with the Atlanta Flames – and – together with some other businessmen – they bought the Flames and moved them to Calgary.

Those owners invested their own money to buy the team – with no government support – and continued to invest several million dollars for several years to cover the operating losses before they ever cashed a dividend cheque.

Those same Flames owners invested \$5M through the Flames Foundation to match funds provided by the Rotary Clubs of Calgary to form the Rotary/Flames Gift to the community fund - which provided funds to build Rotary/Flames House – a hospice for terminally ill children – The Urology & Prostrate Institute – Project Nueroarm for robotic brain surgery – and several other medical facilities.

Today we have The Hotchkiss Brain Institute – The Libin Cardiovascular Institute – The McCaig Institute for Bone & Joint Health – Doc's Project Nueroarm - and many other facilities and programs dedicated to improving the quality of life for Calgarians. You'll find the Flames owners are continuing to be behind many positive events in Calgary – including the annual Champions Tour Golf event at Canyon meadows Golf Course that has raised about \$2M for youth programs in the Province.

Without those forward-thinking Flames Owners – Calgary today would be a shadow of what it is – no Saddledome – no 1988 Winter Olympics – No Canada Olympic Park and all of those Olympic facilities – and certainly not the "can-do" city that has attracted businesses – entrepreneurs – and the very high-quality professionals - workers – and families that make this City truly "world-class!

Today the Flames are telling us that in order for them to remain competitive and continue to bring world-class entertainment to the city – they are going to require a new facility with all the features – and bells and whistles that all the other teams have. Surely, we can find the leadership – courage and vision among our civic leaders – to come together with the Flames to find a solution that works for everyone?

Bill Walsh
106-8 Hemlock Cres. SW Calgary, AB T3C 2Z1
Ph: 403-228-7830 – cell: 403-703-9997
walco@shaw.ca

January 24, 2019

Via Email

Mayor Nenshi and Members of Calgary City Council
The City of Calgary
P.O. Box 2100, Station M
Calgary, AB, T2P 2M5

I was born and raised in Calgary and am a business owner that employs about 70 Calgarians.

I am writing in support of the motion by Councillors Jeff Davidson and Ward Sutherland for the River's Entertainment and Cultural District and specifically, the Event Centre and the BMO Expansion. I believe this vision and these two capital projects will bring great, long lasting value to the city. Not only economically, but will help Calgary attract and retain businesses and residents.

Calgary needs to maintain our status as the most liveable and to do this it has to have world class facilities. The River's District vision and these two projects will go a long way in achieving this.

Sincerely

J. G. Redmond

January 24, 2019

Via Email

Mayor Nenshi and Members of Calgary City Council
The City of Calgary
P.O. Box 2100, Station M
Calgary, AB, T2P 2M5

I was born and raised in Calgary and co-own two businesses that operate and employ
Calgarians.

I am writing in support of the motion by Councillors Jeff Davidson and Ward Sutherland for the
River's Entertainment and Cultural District and specifically, the Event Centre and the BMO
Expansion. I believe this vision and these two capital projects will bring great, long lasting value
to the city. Not only economically, but will help Calgary attract and retain businesses and
residents.

Calgary needs to maintain our status as the most liveable and to do this it has to have world
class facilities. The River's District vision and these two projects will go a long way in achieving
this.

Sincerely

W. Kyle. Redmond

Sam Moser

From: Susan Turner
Sent: Thursday, January 24, 2019 12:34 PM
To: Sam Moser
Subject: FW: BMO Centre and Development of a new Events Centre

From: George Brookman <Brookman@WestCanadian.com>
Sent: Thursday, January 24, 2019 12:34 PM
To: Susan Turner <S.Turner@calgaryeconomicdevelopment.com>
Subject: FW: BMO Centre and Development of a new Events Centre

George Brookman – ICD.D
Chief Executive Officer
West Canadian Digital Imaging Inc.
200, 1601 9 Ave S.E. Calgary, AB T2G 0H4
P 403.541.5201 | C 403.540.9226 | F 403.244.6426

brookman@westcanadian.com | westcanadian.com |   

Proud Partner of the Calgary Flames



“TAKE CONTROL OF YOUR OWN DESTINY, OR SOMEONE ELSE WILL”.....JACK WELCH – C.E.O. GENERAL ELECTRIC.

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From: George Brookman
Sent: Thursday, January 24, 2019 11:58 AM
To: 'smoser@calgaryeconomicdevelopment.com' <smoser@calgaryeconomicdevelopment.com>
Subject: BMO Centre and Development of a new Events Centre

To Mayor Nenshi and all Members of Calgary City Council: I am writing this e-mail in the strongest possible support of the development and expansion of the BMO Centre and the immediate initiation of the development of a new Events

Centre in the Rivers District. In my opinion, these are critical to the restoration of our civic reputation and the economy of our city and I believe that the sequencing of these two projects is especially important.

An expanded BMO Centre will allow Calgary to reach out to literally thousands of trade and convention visitors who should and would consider Calgary as a perfect place for important conventions and conferences. The city's airport facility, our reputation as a safe city to visit and the fact that we are truly the energy centre of Canada all combine to make this an attractive and essential part of any convention planner's consideration. The natural beauty of our city goes without saying, but the worldwide reputation of events like the Calgary Stampede all serve to put Calgary at the top of many lists. We are missing out on far too many of these important initiatives simply because we do not have the facilities to accommodate them. It goes without saying that an expanded BMO Centre then becomes the catalyst for new visitors who, in turn, will create the demands for both a new Entertainment Centre and ultimately an expanded Performing Arts Centre.

We are the leaders of this community and we cannot sit back and wring our hands waiting for someone to agree to a new pipeline or the prices of our precious oil and gas to rise. We have more assets than many cities in the world and it is up to all of us to capitalize on those by moving forward with important initiatives and important facilities.

These are not easy times and these are not easy decisions, but we can either be bold and move forward or we can be hesitant and lose so much of what our city has been for the past five decades; entrepreneurial, aggressive and a leader in new initiatives for growth.

George Brookman – ICD.D

Chief Executive Officer

West Canadian Digital Imaging Inc.

200, 1601 9 Ave S.E. Calgary, AB T2G 0H4

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Jan 23, 2019

As a business owner in the community of Cliff Bungalow-Mission I am writing to express my support for the Rivers Entertainment Development. This project will meet the needs of our city and supports Calgary's vision for complete communities and densification of the inner city.

With respect to the specific details of this proposal, the project meets all the needs of the City, and is of appropriate scale for this area. The project will be a great catalyst for positive change in the heart of an established inner-city community.

The applications must also be reviewed from the perspective of the need for this type of development. As our population continues to grow we need to provide these options within the inner core of the city. This urban location encourages ongoing connections to infrastructure, businesses, and area services.

The City of Calgary needs to support this application and demonstrate that investment in Calgary is encouraged and supported at this critical time, when our tax and employment base are under attack from so many other factors. Mayor and Council you need to have the courage and vision to make the needed changes to keep this city great.

Thank you for your time,

Respectfully,

A handwritten signature in black ink, appearing to read 'Reto Steiner', with a long, sweeping flourish extending to the right.

Reto Steiner CEO

Mark and Jill Beattie
5707 Lawson Place SW
Calgary, Alberta T3E 5Z1

January 25th, 2019

The Mayor and Councillors
City Hall, Calgary

Re: River District's Development Plan

I am writing this letter today to voice my concerns regarding the actions of city council as they directly relate to the River District Events Centre development and BMO expansion. I am a born and raised Calgarian. Growing up in Calgary was fantastic. The city had a great feel and the people greatly cared for its future. Even through the 80's when the Trudeau government tried and succeeded in ruining many lives in Alberta and Calgary, the people stayed strong. They had vision, the vision was heart felt and was for the people. The Olympic bid was embraced by Calgarians in the 80's, the city won the bid and hosted. The result was an extremely successful Olympics, with the majority of facilities still in operation, providing amazing venues for local people and visitors alike.

That great feeling is gone. Today we are experiencing the terrible federal government shenanigans with the newest version of a Trudeau government. That government is tearing this country apart and is destroying Alberta. I have lost a lot of faith in the ability of governments at ALL levels to make decisions that will keep this country, province and city strong. Times are dire and I am truly disappointed in how affairs have been handled by city council. The approach taken by councillors regarding the 2026 Olympic bid scared the people of this city into thinking that the money that was to be spent would not benefit them and only raise taxes. Now the situation has snowballed where new investments from outside Calgary and Canada are non-existent. Companies are leaving the city, businesses are going bankrupt and our once vibrant downtown core has been likened to a wasteland. There is no confidence anymore. Losing the Olympics was a major blow and as representatives of our city, the blame falls on our council. I become depressed when I think about the future of this city with the path we are on.

We are Flames season ticket holders and have been for the past 15 years. It has been difficult at times to afford those tickets, but we love the Flames and believe they are a major player in our identity. The 2004 run to the Stanley cup was a time unmatched in spirit and excitement. Losing our only major league team would be a final devastating blow to this city. What attracts investment into this city is not just oil and gas, but more so today, our culture of magnificent scenery, Stampede and hockey.

We are looking to the Mayor and councillors to do the right thing and 100% support the River District Events centre and BMO expansion. If these new facilities are not developed we will lose the Flames and a lot of big investment from outside the city. Enough is enough; Calgary needs the Flames, the other top acts and the trade shows to put us back into our rightful position as a desirable destination. But who will want to invest in us when Calgary appears to not want to invest in itself?

Do the right thing and **MOVE THIS PROJECT FORWARD**. Restore some confidence in council that is at an all time low. Build our city up and stop scaring people and having them retreat into their houses. Our taxes are going up, but we have nothing to show for it. How many more tax increases can people take if companies keep leaving, and the values of our houses keep declining? Build this world-class facility, partner with the Flames and invest in the future!

Yours truly,

Mark and Jill Beattie

January 23, 2019

Via Email

Mayor Nenshi and Members of Calgary City Council
The City of Calgary
P.O. Box 2100, Station M
Calgary, AB, T2P 2M5

I am writing in support of the motion by Councillors Jeff Davidson and Ward Sutherland for the River's Entertainment and Cultural District and specifically, the Event Centre and the BMO Expansion. I believe this vision and these two capital projects will bring great, long lasting value to the city. Not only economically, but will help Calgary attract and retain businesses and residents.

Calgary needs to maintain our status as the most liveable and to do this it has to have world class facilities. The River's District vision and these two projects will go a long way in achieving this.

Sincerely

Dave Westhaver

Calgary resident for 55 years, born and raised

January 25, 2019

The City of Calgary
Calgary Economic Development
The Calgary Chamber of Commerce

Via E-Mail

RE: Support for Collaboratively Exploring the Construction of a New
Multi-Entertainment Complex & Convention Facility in Victoria Park

To Whom It May Concern,

Scenarios to Strategy Inc. (S2S) strongly supports an open, collaborative, inclusive and evidenced-based exploration of the construction of a new, multi-entertainment complex and convention facility in Victoria Park.

With 15 years of moving public, private and non-profit organizations forward, both as independent organizations and in multi-stakeholder settings, I would recommend the use of the S2S Collaborative Leadership solution to deliver an excellent, shared outcome. Our values and interest-based approach brings together the analysis, dialogue and action that will build the common ground to move an exceptional project forward – a project that will ultimately serve the interests of all Calgarians.

Please contact me if you require anything further or would like to learn more.

Kind Regards,

Greg MacGillivray

Scenarios to Strategy Inc.

P: 403.270.0232 C: 403.605.6493 gm@scenarios2strategy.com

Glenn Dagenais

3 Elveden Place SW, Calgary, AB T3H0L1

23 January 2019

To Whom It May Concern:

I am a long time resident of the City of Calgary and I am very concerned about the future of our great city. While we currently face challenging economic times, I believe that these too shall be overcome (as they have in the past) through the hard work of Calgarians. We must continue to plan for the future. Accordingly, I want to voice my support for the Rivers District development project, a key component of which is a new arena.

Additionally, I am very concerned with the impasse reached in past negotiations around a much needed new arena for our city. I believe it is time for City Council to stop thinking of a new arena as simply a rink that will accommodate the Calgary Flames. A new arena should be thought of as an event center for Calgary, a major metropolitan area in this province and country. Without such a new facility, we can continue to watch major events, concerts, etc. pass us by for more modern facilities in other locales. I also fear that without a new event center/arena, and soon, that we will lose our hockey team, the Calgary Flames, and with that part of our identity as a great city.

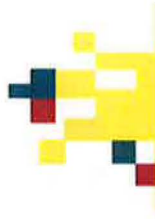
I am fortunate that my family and I have been able to enjoy sports and entertainment venues in other major cities. I have seen first-hand how vibrant an entertainment district can be that is anchored by an arena. Calgary needs and deserves such an arena/event center for the enjoyment of all in our community.

Do the right thing and work constructively toward building an arena/event center that will serve as the cornerstone for the Rivers District development project. Ensure that Calgary continues to be a world-class city.

Sincerely,

A handwritten signature in black ink, appearing to read 'Glenn Dagenais', with a long horizontal line extending to the right.

Glenn Dagenais
403-286-2579



MAUNDERS R. MCNEIL
AND ASSOCIATES LTD.

January 23, 2019

To: The City of Calgary
Attn Mayor Nenshi and all City Councillors

I wholeheartedly support the motion of Councillors Jeff Davison and Ward Sunderland for the Rivers Entertainment and Cultural District vision and the two key projects, the Event Center and the BMO expansion. Hopefully these two projects will be approved by the Councillors at their meetings planned in the very near future.

The City of Calgary and the people of Calgary really need and support these projects to enjoy and to attract others to our great City.

Yours truly

A handwritten signature in blue ink, appearing to read 'Jim Duggan', with a stylized, cursive script.

Jim Duggan

456 Winterbourne Cres. SE
Calgary, Alberta T2J 1M3

Phone: (403) 301-7732
Fax: (403) 253-3221
Email: jduggan@target-realty.com



MARQUIS

COMMUNITIES DEVELOPMENT INC.

January 25, 2019

City of Calgary
800 Macleod Trail SE
Calgary Alberta

Dear Mayor Nenshi and City Council,

RE: River's Entertainment District

Marquis is writing this letter in full support of the vision of the River's District and of proceeding with the Event Centre and BMO Expansion. In view of the current economic downturn, Marquis thinks these developments are critical to the future of our City, especially in diversification of the energy sector.

At this time, we are strongly supportive to the motion of Councillors Jeff Davison and Ward Sutherland for the River's Entertainment and Cultural District vision and specifically the two key projects, the Event Centre and BMO expansion.

We are hopeful that City Council will tender its support for this worthy venture.

Yours truly,

MARQUIS COMMUNITIES DEVELOPMENT INC.

Joseph Leung
President