

## Letter from BILD Calgary Region



The City of Calgary  
PO Box 2100, Station M  
Calgary, AB T2P 2M5

June 25, 2018

Attention: Members of Standing Policy Committee on Priorities and Finance

**Re: PFC2018-0678: New Community Growth Strategy Investment Recommendations**

BILD Calgary Region would like to recognize the Growth Strategies team for its collaboration, and inclusion of BILD and industry members in getting to this decision point.

As you are aware, for almost 2 years the City of Calgary and BILD jointly explored alternative funding and financing mechanisms - until February of this year - and since then have been working on a growth framework and strategy. As presented by BILD and Administration during the Feb. 22, 2018 PFC meeting, efforts to advance an additional, alternate funding/financing framework to leverage developer investment was halted at that time, due to a clear gap between the City and developer perspective on cost/risk that could not be closed. BILD did not wish to see a 'two-tiered' approach that could create 'have' and 'have-not' communities across Calgary, and there was no agreement between the parties on the City's representation of costs and perception of risk. At the February PFC meeting, administration was directed to work on a growth framework utilizing the existing system, (City retains control over where, when and who gets to advance lands) and bring back a recommendation to PFC in June 2018, to advance 6-12 new communities for GMO removal.

We are at that PFC decision, and would like to thank Administration for its work in getting to this point. Extensive meetings were held between industry members, BILD, and the Growth Strategies team in establishing the criteria and the overall framework used to generate the list of recommendations in this report.

While BILD is recognizing the work done on the criteria, please note that we were NOT involved in:

- the selection process;
- the development, assessment or review of any business case;
- how the criteria was applied or used; or
- the final recommended portfolio of projects.

As such, we are not in any way endorsing the outcome of the criteria or the final list that is in front of Committee for decision.

BILD did feel that it was important to recognize the many hours of joint work and collaboration put forward by the Growth Strategies team: the efforts made and the time taken to collaborate, discuss issues, and work extensively with BILD and the industry throughout the process. A significant amount of trust and goodwill was established during our work, which we believe will benefit all parties in the future work that is before us.

Yours Truly

A handwritten signature in black ink, appearing to read "Guy Huntingford". The signature is fluid and cursive, with a large initial "G" and "H".

Guy Huntingford  
CEO, BILD Calgary Region

c.c. Stuart Dagleish, General Manager Planning & Development, City of Calgary  
Matthias Tita, Director, Growth & Strategic Services, Planning & Development, City of Calgary  
Kathy Davies Murphy, Manager, Growth & Strategic Services, Planning & Development, City of Calgary