# 2017 VISION & STRATEGIC INITIATIVES

The CTCC is Calgary's meeting place which brings the community together in a central hub to connect, learn, innovate, celebrate, support and grow. The CTCC connects Calgary with the global community; leveraging our assets to create opportunities that impact the lives of Calgarians and Canadians.

ISC: UNRESTRICTED



## INCREASE GLOBAL MARKETS





## DEVELOP A Community HUB







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## A MESSAGE FROM OUR CHAIR

The past year has been a transitional and transformational time for the Calgary Convention Centre Authority (CCCA). Mandated to operate the Calgary TELUS Convention Centre (CTCC) and promote Calgary as the destination for Meetings, Conventions, Congresses and Conferences, the CCCA Board of Directors has worked hard to provide leadership for our city within our scope of service.

Transformation requires change and in 2016, we welcomed three new Board members and a new President and CEO. These additions have helped to develop a new and exciting vision and direction for the organization. The Board of Directors now brings a broad cadre of experience and insights that will benefit the organization for years to come.

Our business has been challenged for the past three years. The economic climate, increased competition and facility size has forced us as a Board to reconsider our strategies for sustainability and growth. This new scope culminated in a new Strategic Plan for 2017, which was agreed to by City Council in April 2017.

The financial picture for the operations in 2016 were challenging but well managed by the interim leadership as we searched for our new CEO. The team did an exceptional job to keep costs under control during these difficult times. Our financial statements reflect their hard work.

As we move into implementing our new plan, it will be critical for us to build partnerships with our multiple stakeholders. Key to this will be to become a true Community Hub for the city; a place where Calgarians convene, innovate, learn and explore new ideas.

The convention business touches many areas of the Calgary community and leverages influencers in our city to attract important events. This in turn brings relevant visitors to experience our unique and energetic city.

All

TOM BORNHORST Chair, Calgary Convention Centre Authority

## A MESSAGE FROM OUR PRESIDENT & CEO

2016 was a year in which the team at the Calgary TELUS Convention Centre (CTCC) focused on the operational efficiency of the Centre and the effective promotion of the city. Each of the individuals in leadership roles worked hard to control costs as our business revenues dropped due to market forces beyond our control or influence.

Coming into the organization in the fourth quarter of the year, it was encouraging to learn of the work undertaken to reduce costs and leverage resources from the City of Calgary to maintain and rejuvenate the current buildings. These efforts have allowed us to replace skylights, carpets, chairs and doors. Each of these projects add value to the experience of the clients that come through the Centre for an event.

I have been impressed with the professionalism and the efforts taken by staff to ensure that the delegates entering our facilities understand the values of Calgary and have an exceptional experience. The loyalty and commitment to this high level of delivery excellence has been inspiring and is proof that the assets of the organization extend far beyond the two buildings straddling Stephen Avenue in downtown Calgary. Our hidden assets are the human capital that we are endowed with at CTCC.

Bringing new ideas, energy and leadership to this team has fed my own passion for Calgary and Canada. Discovering the commitment that everyone in the organization embodies has been a pleasure and has built a level of confidence in me that will foster further growth and engagement in the coming years.

As we implement our new Strategic Plan, we will be defined by our Guiding Principles and driven by our Strategic Initiatives. We will be adjudicated against these metrics and measured by the results they drive for the CTCC and for the city. Here are the key areas of focus for 2017:

## **GUIDING PRINCIPLES**

Increase Profits Increase Activity Increase Stakeholder Engagement Improve Shareholder Relationship Connect with Calgarians

## STRATEGIC INITIATIVES

Increase Global Markets Develop a Community Hub Develop New Lines of Business Improve Client Experience Grow Economic Impact

2017 will set us up for a successful 2018 and beyond. We are collaborating with our partners to bring the world to Calgary.

CLARK GRUE President and CEO Calgary TELUS Convention Centre

## CTCC AUTHORITY BOARD OF DIRECTOR

Board members listed left to right: Kurt Hanson, Mayor Naheed Nenshi, Clark Grue - President and CEO, Greg Yont, Leslie Weekes, Georgine Ulmer, Darren Demchuk, Tom Bornhorst - Chair, Diane Colley Urquhart, Levonne Louie, Gill Basford, (missing, Wellington Holbrook).

#### **MEMBERS**

TOM BORNHORST Chair, Dean, School of Hospitality and Tourism, SAIT

LESLIE WEEKES *Vice Chair* Carscallen, LLP

DARREN DEMCHUK, CPA, CA Chair, Audit and Finance Committee, Private Enterprise, MNP, LLP LEVONNE LOUIE Chair, Governance and Human Resources Committee

GEORGINE ULMER President, Churchill Strategies Inc.

WELLINGTON HOLBROOK Chief Transformation Officer, ATB GILL BASFORD GREG YONT MAYOR NAHEED NENSHI The City of Calgary

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Diane Colley-Urquhart *Council Member,* The City of Calgary

KURT HANSON General Manager, Community Services, The City of Calgary

## **BOARD NOTES:**

• Wellington Holbrook, Gill Bashford and Greg Yont began their inaugural terms with the board on April 4, 2016.  An executive search for a new General Manager began immediately after and is expected to be completed in September 2016. · Clark Grue is hired as President and CEO on November 1, 2016.

## WORKING WITH OUR PARTNERS

THE CTCC PARTNERS WITH A NUMBER OF LOCAL, NATIONAL AND INTERNATIONAL ORGANIZATIONS TO LEVERAGE REACH, RESOURCES AND EXPERTISE. THEY ARE:

- $\cdot$  Meetings + Conventions Calgary
- · Calgary Hotel Association
- · Calgary Economic Development
- · Calgary Stampede
- · Calgary Downtown Association
- · Travel Alberta
- Tourism Calgary
- · Energy Cities Alliance
- · Business Events Canada/Destination Canada
- Professional Convention Management Association
- · Meeting Professionals International.

INDUSTRY MEMBERSHIPS: THE CTCC BELONGS TO THE FOLLOWING LOCAL, NATIONAL AND INTERNATIONAL ORGANIZATIONS:

- · International Association of Congress Centres
- · Convention Centres of Canada
- International Congress and Convention Association
- International Association of Assembly Managers
- · Meeting Professionals International
- · Professional Convention Management Association
- American Society of Association Executives
- · Canadian Society of Association Executives
- · International Association of Venue Managers
- · Calgary Chamber of Commerce
- · Tourism Calgary.

## **CCCA OPERATING AGREEMENTS**

## THE CCCA HAS OPERATING AGREEMENTS IN PLACE TO:

- Maintain, repair and clean the Glenbow Museum; with the City of Calgary
- Maintain and repair retail spaces owned by the City of Calgary in the North Building
- Operate and maintain the shared loading dock in the North Building; with the City of Calgary and Balboa Land Investments

- Assign exclusive rights for all food and beverage services in the CTCC to the attached hotel, which is currently the Calgary Marriott Downtown
- Manage Meetings + Conventions Calgary; with Calgary Hotel Association
- Assign naming rights to Calgary TELUS Convention Centre; with TELUS.

## FINANCIAL STATEMENTS

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#### **INDEPENDENT AUDITOR'S REPORT**

## TO THE DIRECTORS OF THE CALGARY CONVENTION CENTRE AUTHORITY

We have audited the accompanying financial statements of The Calgary Convention Centre Authority, which comprise the statement of financial position as at December 31, 2016, the statements of revenue, expenses and operating reserve, changes in net financial assets and cash flows for the year then ended, and the notes to the financial statements.

#### MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the financial statements present fairly, in all material respects, the financial position of The Calgary Convention Centre Authority as at December 31, 2016 and the results of its operations, changes in net financial assets and cash flows for the year then ended in accordance with Canadian public sector accounting standards.

**Chartered Professional Accountants,** 

Webitte LLP

Chartered Accountant June 7, 2017

## THE CALGARY CONVENTION CENTRE AUTHORITY STATEMENT OF FINANCIAL POSITION

as at December 31, 2016

	2016	2015
	\$	\$
FINANCIAL ASSETS		
Cash and cash equivalents	1,348,007	3,405,120
Restricted cash (Note 12)	67,441	88,905
Accounts receivable	2,231,537	1,281,649
Due from The City of Calgary - major replacement reserve	241,777	213,104
Investments (Note 5)	5,149,219	3,867,180
	9,037,981	8,855,958
FINANCIAL LIABILITIES		
Accounts payable and accrued liabilities (Notes 8 and 12)	4,706,268	4,644,582
Client deposits	2,205,984	2,140,318
	6,912,252	6,784,900
NET FINANCIAL ASSETS	2,125,729	2,071,058
NON-FINANCIAL ASSETS		
Tangible capital assets (Note 6)	2,274,986	2,487,938
Prepaid expenses	81,217	54,583
	2,356,203	2,542,521
ACCUMULATED SURPLUS IS REPRESENTED BY		
Major replacement reserve (Note 4)	14,942	61,778
Operating reserve	4,466,990	4,551,801
	4,481,932	4,613,579

The accompanying notes to the financial statements are an integral part of this financial statement.

Approved by the Board

## THE CALGARY CONVENTION CENTRE AUTHORITY STATEMENT OF REVENUE, EXPENSES AND OPERATING RESERVE

year ended December 31, 2016

		2016	2015
	Budget		
	(Note 11)		
	\$	\$	\$
REVENUE			
Operating (Note 12)	21,307,747	18,291,022	21,470,498
Grants from The City of Calgary	1,817,136	1,817,137	1,758,207
	23,124,883	20,108,159	23,228,705
EXPENSES			
Administrative and general	2,392,078	2,516,636	2,057,680
Amortization	6 56,220	677,160	553,195
Marketing	1,549,791	1,262,522	1,279,814
Operations and maintenance (Note 12)	19,254,374	15,783,206	18,984,662
	23,852,463	20,239,524	22,875,351
Operating surplus before the undernoted	(727,580)	(131,365)	3 53,354
Major replacement reserve (Notes 4 and 10)	-	46,836	(28,673
Write-off of tangible capital assets	-	(282)	(29,448
Operating (deficit) surplus for the year	(727,580)	(84,811)	2 95,233
Operating reserve, beginning of year	4,551,801	4,551,801	4,256,568
OPERATING RESERVE, END OF YEAR	3,824,221	4,466,990	4,551,801

The accompanying notes to the financial statements are an integral part of this financial statement.

## THE CALGARY CONVENTION CENTRE AUTHORITY STATEMENT OF CHANGES IN NET FINANCIAL ASSETS

year ended December 31, 2016

	2016	2015
	\$	\$
Operating (deficit) surplus for the year	(84,811)	295,233
Amortization	677,160	553,195
Write-off of tangible capital assets	282	29,448
Change in prepaid expenses	(26,634)	15,116
Allocation to major replacement reserve	180,000	180,000
Usage of major replacement reserve	(226,836)	(151,327)
Purchases of tangible capital assets	(464,490)	(763,664)
Increase in net financial assets	54,671	158,001
Net financial assets, beginning of year	2,071,058	1,913,057
Net financial assets, end of year	2,125,729	2,071,058

## THE CALGARY CONVENTION CENTRE AUTHORITY STATEMENT OF CASH FLOWS

year ended December 31, 2016

	2016	2015
	\$	\$
OPERATING ACTIVITIES		
Operating (deficit) surplus for the year	(84,811)	295,233
Items not affecting cash and equivalents		
Amortization	677,160	553,195
Write-off of tangible capital assets	282	29,448
	592,631	877,876
Changes in non-cash working capital		
Accounts receivable	(949,888)	870,128
Accounts payable and accrued liabilities	(139,304)	(1,538,287)
Client deposits	65,666	(46,668)
Prepaid expenses	(26,634)	15,116
Major replacement reserve	(46,836)	28,673
	(504,365)	206,838
INVESTING ACTIVITIES		
Purchases of tangible capital assets	(464,490)	(763,664)
Change in restricted cash	21,464	8,925
Proceeds from short-term investments, net of purchases	(1,282,039)	2,070,529
Changes in non-cash working capital		
Due from The City of Calgary - major replacement reserve	(28,673)	40,288
Accounts payable and accrued liabilities	200,990	13,684
	(1,552,748)	1,369,762
Net (decrease) increase in cash and cash equivalents	(2,057,113)	1,576,600
Cash and cash equivalents, beginning of year	3,405,120	1,828,520
Cash and cash equivalents, end of year	1,348,007	3,405,120

The accompanying notes to the f of this financial statement.

## THE CALGARY CONVENTION CENTRE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016

#### NOTE 1

#### THE CALGARY CONVENTION CENTRE AUTHORITY

The Calgary Convention Centre Authority (the "Authority") is incorporated under the laws of the province of Alberta and operated as the Calgary TELUS Convention Centre (the "Centre") pursuant to an operating agreement between the Authority and The City of Calgary ("The City"). The land, building, furniture and equipment are owned by The City, which also contributes a grant towards the operating costs of the Centre. In accordance with an amendment to the operating agreement, the Authority retains operating surpluses. Surpluses are placed in an operating reserve and are used to cover capital expenditures, extraordinary expenditures and any annual deficits, which may be incurred.

Under an extended lease agreement to expire in 2039, the Calgary Marriott acts as the exclusive caterer to the Centre.

#### NOTE 2

#### SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian public sector accounting standards ("PSAS"). The Authority's significant accounting policies are as follows:

#### **Cash and cash equivalents**

Cash and cash equivalents include cash on hand, deposits in bank accounts at Canadian financial institutions and short-term investments with maturities of a short-term nature, usually less than 90 days.

#### Investments

Investments represent Guaranteed Investment Certificates ("GIC") with original maturities greater than 90 days. Investments are recorded at fair value.

#### **Client deposits**

Client deposits represent amounts received from customers for events that have not yet occurred. These amounts are recognized as revenue in the period when the related event occurs.

#### **Revenue recognition**

Revenue comprises revenues earned from convention services, functions, food and beverage services and grant revenue received from The City. Revenues for convention services, functions and food and beverage services are recognized when the service is performed, the price is determinable and collection is reasonably assured. Grant revenue is received from The City on a quarterly basis. A proportionate amount is recognized each month. Revenue and expenses are recognized on a gross basis.

## THE CALGARY CONVENTION CENTRE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016 Significant accounting policies (continued)

## **Tangible capital assets**

Tangible capital assets are recorded at cost, which includes all amounts that are directly attributable to the acquisition, construction, development, or betterment of the asset. Donated assets are recorded as capital items, with the offset to revenue at their estimated fair value upon acquisition. Interest charges are not capitalized. The cost, less residual value, of tangible capital assets is amortized on a straight-line or declining-balance basis over the assets' estimated useful lives as follows:

Renovations	3-year straight-line
Building enhancements	20% declining-balance
Computer equipment	55% declining-balance
Other equipment	20% declining-balance

Revenue from government grants and transfers relating to capital acquisitions will be recognized on a straight-line basis as the capital expenditure is incurred.

## Impairment of tangible capital assets

Tangible capital assets are reviewed periodically for impairment. An impairment loss will be recognized in the period when the service potential of a capital asset will be either substantially reduced or eliminated altogether by an intervening event such as natural disaster, accident and obsolescence.

## Use of estimates

The financial statements are prepared in accordance with PSAS, which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenue, expenses and operating reserve during the year. Items subject to estimation include the valuation allowance pertaining to receivables, estimated useful lives, amortization and potential impairment of tangible capital assets, and the impact of contingencies on accrued liabilities. Where measurement uncertainty exists, the financial statements have been prepared within reasonable limits of materiality. Actual results could differ from those estimates.

## THE CALGARY CONVENTION CENTRE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016

#### NOTE 3

### **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents consist of cash on deposit and short-term GICs with original maturities of 90 days or less at the date of acquisition and are recorded at cost plus interest earned. The effective interest rate on the GICs held during the year was 1.32% (2015 - 1.24%) per annum. As at December 31, 2016, the Authority held \$938,412 (2015 - \$3,540,211) in short-term GICs and \$4,210,807 (2015 - \$3,867,180) in long-term GICs (Note 5).

## NOTE 4

## MAJOR REPLACEMENT RESERVE

The Authority records an annual appropriation for facility refurbishment and major renovations. The appropriation for the year totalled \$180,000 (2015 - \$180,000).

	2016	2015
	\$	\$
Balance, beginning of year	61,778	33,105
Increase in provision for the year	180,000	180,000
Major replacement expenditures (Note 10)	(226,836)	(151,327)
Balance, end of year	14,942	61,778

## NOTE 5

#### **INVESTMENTS**

Investments consist of GICs with a maturity date not greater than five years from December 31, 2016 bearing interest from 0.60% to 1.75% (2015 - 0.90% to 1.60%) per annum. The fair value of the investments has been determined to be the principal plus interest earned to date.

## THE CALGARY CONVENTION CENTRE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016

#### NOTE 6

## TANGIBLE CAPITAL ASSETS

In accordance with PSAB Handbook Section 3150, The City has performed a review of the ownership and control of the land, building enhancements and equipment of the Centre. Accordingly, the Centre is recorded on the financial statements of The City. The Authority currently has an operating lease with The City, which was renewed on January 22, 2015 and is scheduled for renewal on January 22, 2018. The contract has a nominal fee, the cost of which has been recorded through operations and maintenance expense.

			2016
	Cost	Accumulated amortization	Net book value
	\$	\$	\$
Renovations	7,368,693	6,951,422	417,271
Building enhancements	1,331,813	737,823	593,990
Computer equipment	712,416	607,920	104,496
Other equipment	3,259,927	2,100,698	1,159,229
	12,672,849	10,397,863	2,274,986

2015

			2010
	Cost	Accumulated amortization	Net book value
	\$	\$	\$
Renovations	7,352,791	6,724,300	628,491
Building enhancements	1,288,881	596,652	692,229
Computer equipment	647,764	558,024	89,740
Other equipment	2,945,195	1,867,717	1,077,478
	12,234,631	9,746,693	2,487,938

## THE CALGARY CONVENTION CENTRE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016

#### NOTE 7

#### **EMPLOYEE BENEFITS**

The Authority participates in the Local Authorities Pension Plan ("LAPP"), which is a multi-employer benefit plan. This plan is governed by the Public Sector Pension Plans Act. Based on the latest information available (December 31, 2015 audited financial statements), in total, the LAPP had an actuarial deficit of \$923 million.

The Authority is required to make current service contributions to the LAPP of 11.39% of pensionable payroll up to the yearly maximum pensionable earnings ("YMPE"), and 15.84% thereafter. Employees of the Authority are required to make current service contributions of 10.39% of pensionable salary up to the YMPE, and 14.84% thereafter. Contributions for current services are recorded as expenditures in the year in which they become due.

Total current service contributions, as reflected in the administrative and general, marketing and operations and maintenance expenses in the statement of revenue, expenses and operating reserve by the Authority to the LAPP during the year, were \$588,447 (2015 - \$640,152). Total current service contributions by the employees of the Authority to the LAPP for the year were \$541,245 (2015 - \$588,776).

#### NOTE 8

#### ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

In accordance with the Meetings, Conventions and Incentive Travel ("MC&IT") marketing funding and management agreement (the "Agreement") between the Calgary Hotel Association and the Authority, the Calgary Hotel Association advances funds to the Authority to fund incentive payments for future events through Meetings & Conventions Calgary as well as to cover operating expenses incurred by the Authority. As at December 31, 2016, an amount of \$1,751,807 (2015 - \$2,204,771) advanced by the Calgary Hotel Association is included in accounts payable and accrued liabilities as well as in cash and cash equivalents and investments to be used by the Authority in accordance with the Agreement as described above.

## THE CALGARY CONVENTION CENTRE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016

## NOTE 9

## FINANCIAL INSTRUMENTS

The Authority's financial instruments are cash and cash equivalents, accounts receivable, due from The City of Calgary - major replacement reserve, investments, accounts payable and accrued liabilities, and client deposits. The carrying values of these items approximate their fair values due to their short-term nature. The Authority's financial instruments that are exposed to concentration of credit risk consist primarily of cash and cash equivalents and accounts receivable. Cash is placed with major financial institutions. Concentration of credit risk with respect to receivables is limited due to the large number of customers and their dispersion across geographic areas.

#### **NOTE 10**

#### **MAJOR CAPITAL ADDITIONS**

During the year, the Authority incurred \$464,490 (2015 - \$763,664) in expenditures for major capital additions, which have been capitalized as renovations, building enhancements and equipment. Of this amount, \$237,654 (2015 - \$279,606) was funded by the Authority's operating reserve and \$226,836 (2015 - \$151,327) was funded by the Authority's major replacement reserve. \$656,867 (2015 - \$332,731) was applied for and funded through The City's CPRiiP (Culture Parks Recreation Infrastructure Investment Fund) Program for the capital additions to be made in 2017 (Note 13).

#### **NOTE 11**

#### 2016 BUDGET

The budgeted amounts presented in the financial statements are based on operating and capital budgets approved by the board of directors.

## THE CALGARY CONVENTION CENTRE AUTHORITY NOTES TO THE FINANCIAL STATEMENTS

December 31, 2016

#### **NOTE 12**

#### **CALGARY CONVENTION CENTRE AUTHORITY RESPONSIBILITIES**

#### **Glenbow Museum**

Through an agreement with The City, the Authority provides maintenance, engineering, housekeeping and capital project supervision for the Glenbow Museum. Expenses of \$1,328,403 (2015 - \$1,515,635) incurred in provision of these services are included in the expenses of the Authority. Recovery of the expenses plus a management fee of \$1,415,554 (2015 - \$1,602,635) are included in operating revenue of the Authority. Capital projects supervised by the Authority totalled \$Nil (2015 - \$148,194) during the year.

#### **Retail Spaces, North Building**

The Authority provides basic property management services for the retail spaces and parkade in the north building. Expenses of \$427,576 (2015 - \$458,581) incurred in provision of these services are included in the expenses of the Authority. Recovery of the expenses plus a management fee \$458,508 (2015 - \$499,919) are included in operating revenue of the Authority.

#### **Meetings & Conventions Calgary**

Through an agreement with the Calgary Hotel Association, the Authority provides management and operation of destination sales and marketing for MC&IT. Expenses of \$2,955,401 (2015 - \$3,084,251) incurred in provision of these services are included in the expenses of the Authority. Funding to cover these expenses \$2,955,401 (2015 - \$3,084,251) is reported net of expenses. Pursuant to the agreement, effective January 1, 2014 the Authority charges an administration/marketing fee for management and operation of the program. The fee of \$185,964 (2015 - \$181,851) is included in the operating revenue of the Authority.

#### **Convention Centres of Canada**

The Authority holds and administers the restricted funds of the Convention Centres of Canada, an affiliation of 21 major Canadian convention centres. As at December 31, 2016, an amount of \$45,874 (2015 - \$53,071) is included in accounts payable and accrued liabilities as well as restricted cash.

#### **Energy Cities Alliance**

The Authority holds and administers the restricted funds of the Energy Cities Alliance, a marketing partnership of convention centres. As at December 31, 2016, an amount of \$21,567 (2015 - \$35,834) is included in accounts payable and accrued liabilities as well as restricted cash.

#### **NOTE 13**

#### **COMMITMENTS**

As of December 31, 2016, the Authority made commitments of \$856,250 related to upgrades for the Convention Centre which are expected to be paid in 2017.