Silvera For Seniors (SLV02) - Silvera Portfolio BUDGET WORKSHEET Summary -Lodge Program For the Period from Jan 01 to Dec 31, 2018

ANNUAL ACTUAL ANNUAL ACTUAL FORECAST ANNUAL ANNUAL BUDGET 2015 2016 2017 2018 Account Name Rent Revenue Total 11,106,128 11,386,682 11,562,104 11,658,314 **Resident Services Total** 394,864 391,308 393,022 500,331 Non Resident Services Total 219,578 208,305 218,433 170,218 Operating Revenue Total 11,720,570 11,986,295 12,173,559 12,328,863 Management & Administration Total 14,071 34,840 27,334 11,250 1,462 94,029 Charitable Donations Total 7,569 Investment Income Total 399,761 425,858 490,577 483,739 Other Revenue Total 415.293 468,267 611,940 494,989 ASHC - LAP Grant Total 3,206,199 3,212,404 3,175,340 3,170,682 Provincial - Other Grants 1,227,373 1,186,588 1,365,000 1,185,714 Municipal Grants 1,365,000 1,365,000 Other Grants Requisition Revenue 1.365.000 1.365.000 1.854.706 Provincial and City Grants Total 2,592,373 2,550,714 2,551,588 4,584,706 **Government Contributions Total** 5,798,572 5,763,118 5,726,928 7,755,388 TOTAL REVENUE 17,934,435 18,217,680 18,512,426 20,579,240 1,689,424 1,763,551 1,756,897 1,872,154 Food Total Operating Total 630.521 641,053 744.084 791,969 1,059,367 1,278,994 1,231,725 **Operating Maintenance Total** 1,215,072 **Utilities Total** 1,378,413 1,328,493 1,265,277 1,457,126 **Operating Expense Total** 4,707,805 4,884,953 5,158,388 5,352,974 **Human Resources Total** 9,005,553 9,370,335 9,585,105 10,658,216 Administration Total 2,042,724 2,494,003 3.020.744 3,324,971 Charitable Costs Total 113 250 11,870 Interest Expense Total Amortization Expenses Total 690,193 662,760 780,469 795,281 11,738,583 12,527,348 13,398,187 14,778,468 Other Expenses Total **TOTAL EXPENSES Total** 16,446,387 17,412,302 18,556,575 20,131,442 1,488,048 805,379 (44,149) 447,798 Operating Surplus (Deficit) **Net Amortization Total** 290,432 236,902 289,891 311,535 Maintenance Reserve Total (400.000)(400,000)(323.317 (400,000) Inter community Reserve adjustment Mortgage Cash available for capital purchases 1,378,480 642,281 (77,575)359,333

LODGE PROGRAM

% Change

0.8% Resident income increase

27.3% Carbon recovery fee for April 1

-22.1% commercial customer moved

1.3%

	Analysis of increase in HR cost:	
	- staff position changes and salary COLA for	April 1.
	Hourly 3% increase throughout year	
-0.1%	Decrease in benefits	(175,000)
	impact of new + vacant positions	477,000
	Provision for Stat holiday	135,000
	Increase in relief hours provided	81,000
	Increase in training cost	175,000
	Total increase in HR cost	1,073,000

- 6.6% Rates per Complete Purchasing Services buying group.
- 6.4% Re-align +Activities, -Housekeeping, + Dining services
- -3.7% reduction in flooring & HVAC (paint 160 20%, refloor 125 15%)
- 5.7% Carbon tax, waste removal, water
- 11.2% See table
- 10.1% Increasing marketing (\$100K), insurance coverage (\$25K), one-time consulting (\$310K)

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Silvera For Seniors (SLV02) - Silvera Portfolio For the Period from Jan 01 to Dec 31, 2018

SILVERA PROGRAMS BUDGET	2018 Annual Budget								
Account Name	Aspen	Spruce	Beaverdam	Shawnessy	BowValley	Shouldice	Confederation	Valleyview	Lodges Total
Community Code	40050	40045	40025	40040	40020	40030	40015	40035	
# of rooms	267	133	58	81	61	61	57	59	777
% of wage cost	25%	13%	8%	9%	8%	8%	8%	8%	87%
Rent Revenue Total	4,085,148	2,122,621	1,001,046	1,237,000	905,437	864,780	772,383	669,900	11,658,314
Resident Services Total	174,976	90,849	29,624	54,293	39,608	37,553	34,796	38,632	500,331
Non Resident Services Total	41,108	17,891	14,110	7,607	12,154	9,320	58,511	9,517	170,218
Operating Revenue Total	4,301,232	2,231,361	1,044,780	1,298,900	957,199	911,653	865,690	718,049	12,328,863
Management & Administration Total	3,100	2,100	500	1,500	1,000	1,000	1,000	1,050	11,250
Charitable Donations Total	-	-	-	-	-	-	-	-	-
Investment Income Total	314,135	157,258	4,581	3,765	1,000	1,000	1,000	1,000	483,739
Other Revenue Total	317,235	159,358	5,081	5,265	2,000	2,000	2,000	2,050	494,989
ASHC - LAP Grant Total	1,089,539	542,729	236,679	330,534	248,921	248,921	232,598	240,760	3,170,682
Provincial and City Grants Total	1,575,440	784,769	342,230	477,942	359,932	359,932	336,330	348,131	4,584,706
Government Contributions Total	2,664,979	1,327,499	578,909	808,477	608,853	608,853	568,928	588,890	7,755,388
TOTAL REVENUE	7,283,446	3,718,218	1,628,770	2,112,642	1,568,052	1,522,506	1,436,618	1,308,989	20,579,240
									-
Food Total	643,326	320,459	139,749	195,166	146,978	146,978	137,340	142,158	1,872,154
Operating Total	255,975	141,036	63,036	83,682	61,236	64,486	60,832	61,686	791,969
Operating Maintenance Total	350,016	188,414	116,887	154,053	98,667	98,817	100,667	124,204	1,231,725
Utilities Total	443,191	221,697	126,263	134,656	124,997	120,916	145,646	139,760	1,457,126
Operating Expense Total	1,692,508	871,606	445,935	567,557	431,878	431,197	444,485	467,808	5,352,974
Human Resources Total	3,027,148	1,634,532	931,301	1,105,967	989,345	976,733	1,003,645	989,544	10,658,216
Administration Total	936,467	504,626	291,723	347,399	311,955	308,378	313,969	310,454	3,324,971
Charitable Costs Total	-	-	-	-	-	-	-	-	-
Interest Expense Total	-	-	-	-	-	-	-	-	-
Amortization Expenses Total	459,932	197,191	23,101	16,704	29,484	20,167	22,612	26,090	795,281
Other Expenses Total	4,423,547	2,336,350	1,246,125	1,470,070	1,330,783	1,305,279	1,340,226	1,326,088	14,778,468
TOTAL EXPENSES Total	6,116,055	3,207,956	1,692,060	2,037,627	1,762,661	1,736,476	1,784,711	1,793,896	20,131,442
Net Operating Surplus (Deficit)	1,167,390	510,263	(63,289)	75,014	(194,609)	(213,970)	(348,094)	(484,907)	447,798
Net Amortization Total	145,797	39,933	18,520	12,939	28,484	19,167	21,612	25,090	311,535
Maintenance Reserve Total	(267,000)	(133,000)	-	-	-	-	-	-	(400,000)
Inter community Reserve adjustment									
Mortgage									
Net Surplus (Deficit)	900,390	377,263	(63,289)	75,014	(194,609)	(213,970)	(348,094)	(484,907)	47,798