

**Tariff Update – Administration, Calgary Chamber of Commerce and Calgary Economic Development (Verbal) C2025-0253**25 February 2025





#### Recommendations

That with respect to Verbal Report C2025-0253, the following be directed to Administration:

- 1. Update Council monthly, starting in April, through Executive Committee on tariffs, supply chain disruptions or any other proposed regulatory changes that would have a significant negative impact on The City of Calgary's supply chain and/or financial position;
- 2. Administration to assess the City's procurement policies and processes, to better support the purchase of local, Canadian and non-American goods and services, where possible, and report back with options to Council through Executive Committee as required;
- 3. Further collaborate with our regional partners, other orders of government, and industry associations to identify, support or advocate for local supply chains;
- 4. Work with existing external advisory groups and civic partners to explore opportunities to streamline processes, which could include amending bylaws as needed;
- 5. Through the Big City Mayors Caucus, advocate to all orders of government for the immediate elimination of all inter-provincial trade barriers; and
- 6. Evaluate the impacts of tariffs as one of the factors when selecting banking and investment services from non-Canadian financial institutions.

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# **Administrative Highlights**

- Approximately 95% of City contracts are with Canadian and non-American suppliers, while 5% are with US suppliers
- Proactive development of mitigation strategies.
- Continued monitoring and modeling is ongoing.
- Established a supply chain resilience program.
- Examining tariff impacts, on major projects on a contract-by-contract basis.
- Developed a tariff estimator tool for internal use.



# **Sourcing Strategies**

- Awarding contracts to multiple suppliers to increase diversity and resilience in our supply chain.
- Reviewing required product specifications and determining local alternatives.
- Exploring alternate logistic routes to avoid border impacts.
- Engaging in advance, purchasing and delivery of materials to avoid tariff impacts.
- Eliminating all fees to submit bids to The City.
- Digitizing our procurement processes through a Contract Management System.
- Providing free accounts for suppliers, giving them the ability to sign up for automatic alerts on the commodities and services of interest.
- Streamlined processes to provide a better user-experience.



## **Partner Presenters**

- Deborah Yedlin, President and Chief Executive Officer, Calgary Chamber of Commerce; and
- Brad Parry, President and Chief Executive Officer, Calgary Economic Development.



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