

September 4, 2024

Rocky View County
262075 Rocky Viewpoint

The City of Calgary
800 Macleod Trail S.E.

Re: Prairie Gateway Area Structure Plan (ASP)

Dear Members of Council and Administration,

On behalf of Invest Alberta, I am writing to express our support for the proposed Prairie Gateway ASP as it relates to economic growth and investment attraction.

Invest Alberta's mandate is to attract high-value, high-impact investment into Alberta. We are confident that this ASP has the potential to create jobs in the province while supporting development and business expansion in Alberta. Invest Alberta believes the proposed Prairie Gateway ASP provides Alberta with a turnkey investable opportunity as Western Canada's logistics hub.

Rail access is often a significant investment factor for investors, particularly in sectors like industrial development, logistics, and manufacturing. The proximity to the Canadian Pacific Kansas City (CPKC) rail line gives investors supply chain access to the entirety of North America and direct access to Asian markets through the Port of Prince Rupert.

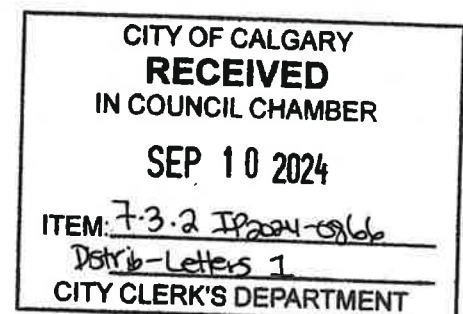
Investing in the growth of rail access is also in line with the long-term goals of the province for diversification, sustainability, and opening economic corridors to the continental market. This project has potential to enhance current investment as well as to benefit the economies for Rocky View County and the City of Calgary.

Please contact me directly should you have any questions.

Sincerely,



Rick Christiaanse
Chief Executive Officer
Invest Alberta Corporation





August 26, 2024

Rocky View County
262075 Rocky View Point
Rocky View County, AB
T4A 0X2

City of Calgary
800 Macleod Trail SE
Calgary, AB
T2G 2M3

Attention: Administration and Council Members

Re: Prairie Gateway Area Structure Plan (ASP)
Bylaw C-8562-2024-1014-532

I am writing to express my strong support for the Prairie Gateway Area Structure Plan, a development that stands to offer substantial economic benefits to both the City of Calgary and Rockyview County. This initiative represents a forward-thinking approach to regional growth, leveraging key geographical and economic advantages that will benefit the broader community for years to come.

Calgary's strategic location on the CANAMEX corridor is a critical factor that enhances the economic viability of the Prairie Gateway project. The CPKC rail line is the **ONLY** rail transportation route that connects Canada, the United States, and Mexico, the CANAMEX corridor positions Calgary as a **key** logistics hub for North America. The Prairie Gateway development will capitalize on this by enhancing the city's ability to serve as a vital link in the continental supply chain. This will attract investment from companies looking to optimize their distribution networks, thereby increasing the flow of goods through Calgary and supporting local businesses. Companies want transportation options, they want rail to truck and truck to rail and this project provides those options.

In my substantial experience in the logistics industry, I have seen how the development of large intermodal rail parks has consistently proven to be an economic catalyst in other

regions across North America. For instance, places like Kansas City and Alliance, Texas, have seen significant economic growth as a result of similar projects. These areas have attracted numerous businesses that rely on efficient rail and road transport, leading to the creation of thriving industrial parks and boosting the local tax base. The Prairie Gateway Area can replicate these successes, positioning Calgary and Rockyview County as leaders in modern logistics and transportation infrastructure.

In conclusion, the Prairie Gateway Area Structure Plan is a transformative project that offers wide-ranging benefits. It will create jobs, attract investment, and capitalize on Calgary's strategic location along the CANAMEX corridor. I strongly urge all stakeholders to support this initiative and help realize the economic potential it represents for our region.

Regards,

A handwritten signature in cursive script that reads "Steve Pastor". The signature is written in black ink and is positioned below the "Regards," text.

Steve Pastor
Vice President
Global Supply Chain & Ports/Rail Logistics/Consultant
NAI Global Industrial Chairperson for the Americas
195 North Street, Suite 100
Teterboro, NJ



A COLAS COMPANY

August 19th, 2024

Rocky View County
262075 Rocky View Point
Rocky View County, AB
T4A 0X2

City of Calgary
800 Macleod Trail SE
Calgary, AB
T2G 2M3

Attention: Administration and Council Members

Re: Prairie Gateway Area Structure Plan (ASP)

Please accept this letter of support from Standard General Calgary, A Division of Colas Western Canada Inc., regarding the proposed Prairie Gateway ASP. We firmly believe that this ASP will introduce significant development and employment opportunities by leveraging proximity to the Canadian Pacific Kansas City (CPKC) rail line and CANAMEX corridor. It is evident that there are notable benefits that substantiate the need for this ASP within the greater Calgary Municipal Region, including regional economic growth and shared servicing.

Enhancing Business Growth and Affordability

Standard General is prominent road and community builder serving Calgary and the region for over 80 years. In preparation to better serve future market growth and infrastructure needs, Standard General intends to expand our aggregate distribution, recycling depot, and hot-mix asphalt manufacturing capacity. To this end, we need space, proximity, and in particular rail logistics to bring in resources from afar to maximize economy of scale.

Better Utilization of Municipal Services and Access

Standard General is currently located within the Shepard Business Park which was annexed into the City of Calgary in 2007 and has been without further improvement. This ASP will expedite the delivery of much needed supporting service infrastructure like water, sanitary, storm mains, and other city services to fill in development gaps within the southeast quadrant.

Fostering Sustainability

Standard General has a corporate global mandate to reduce 30% of emissions from all our activities by 2030. To help achieve this business sustainability goal and reduce our supply chain carbon footprint, investing in rail access is an environmentally responsible alternative to currently pure trucking on roads.

In whole, Standard General agrees with, and supports, the proposed Prairie Gateway ASP. We believe that this ASP will enhance both the City of Calgary and the Rocky View County regional competitive advantage, along with providing opportunities for economic growth.

Please feel free to contact us if you require additional information. We are looking forward to your response.

Thank you in advance for your consideration.

Regards,



Rob Banks
Vice President, Colas Western Canada Inc.
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