

# **2021 Civic Partner Annual Report**

Telus Spark Science Centre





### 2021 Highlights and Results

- Completed four major capital enhancements
- Internally, reorganized into a creative studio
- Grew Indigenous engagement
- Got a dog, and a bird (robots)
- Initiated merger with Beakerhead



















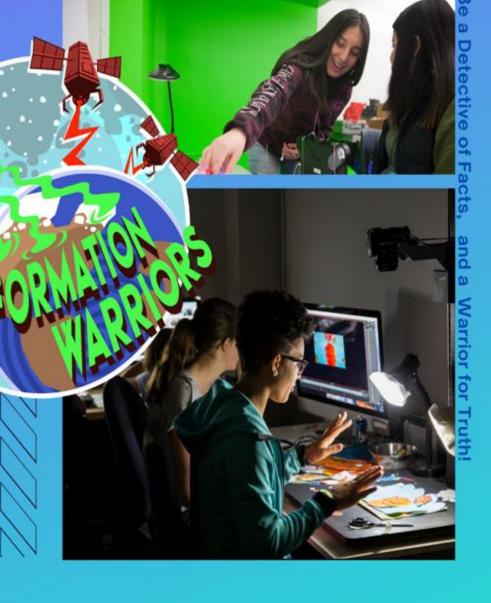
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## 2021 Performance Measures: Setting up for Success

- \$6 million in capital renovations delivered on time and on budget
- Small clever investments in visitor experience
- \$1.5 million in grants received for tourism and Indigenous-led programming
- \$3 million and growing -- private community support for Phase 2.

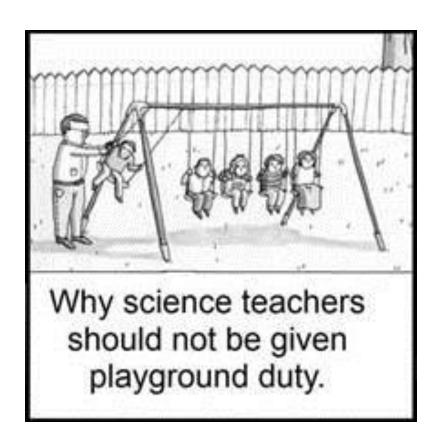
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#### **Current State: Pandemic prep paying off**

- Visitors have returned in full force. Spark is now exceeding 2019 attendance numbers.
- Sales are strong in store, eatery and the new ice cream café, with average margin of 25%.
- Visitor satisfaction is increasing, with guest ratings "good" or "very good" and membership score as "excellent."
- Staff engagement is strong. 80% of staff report they like or really like working at Spark.
- Facility rental and school bookings are ramping up but not yet at pre-pandemic levels.





### **Questions?**