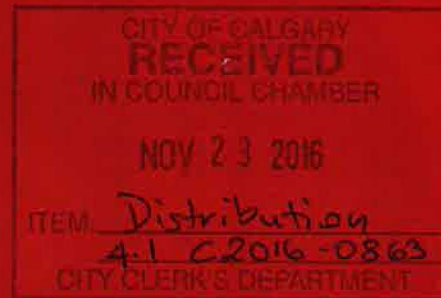


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Law Department Presentation to Council



Presented by:
Glenda Cole, Q.C.
City Solicitor

November 2016



OUR VALUE PROPOSITION



Capitalize on
Opportunity



Evaluate Risk

**Achieve
Outcomes**

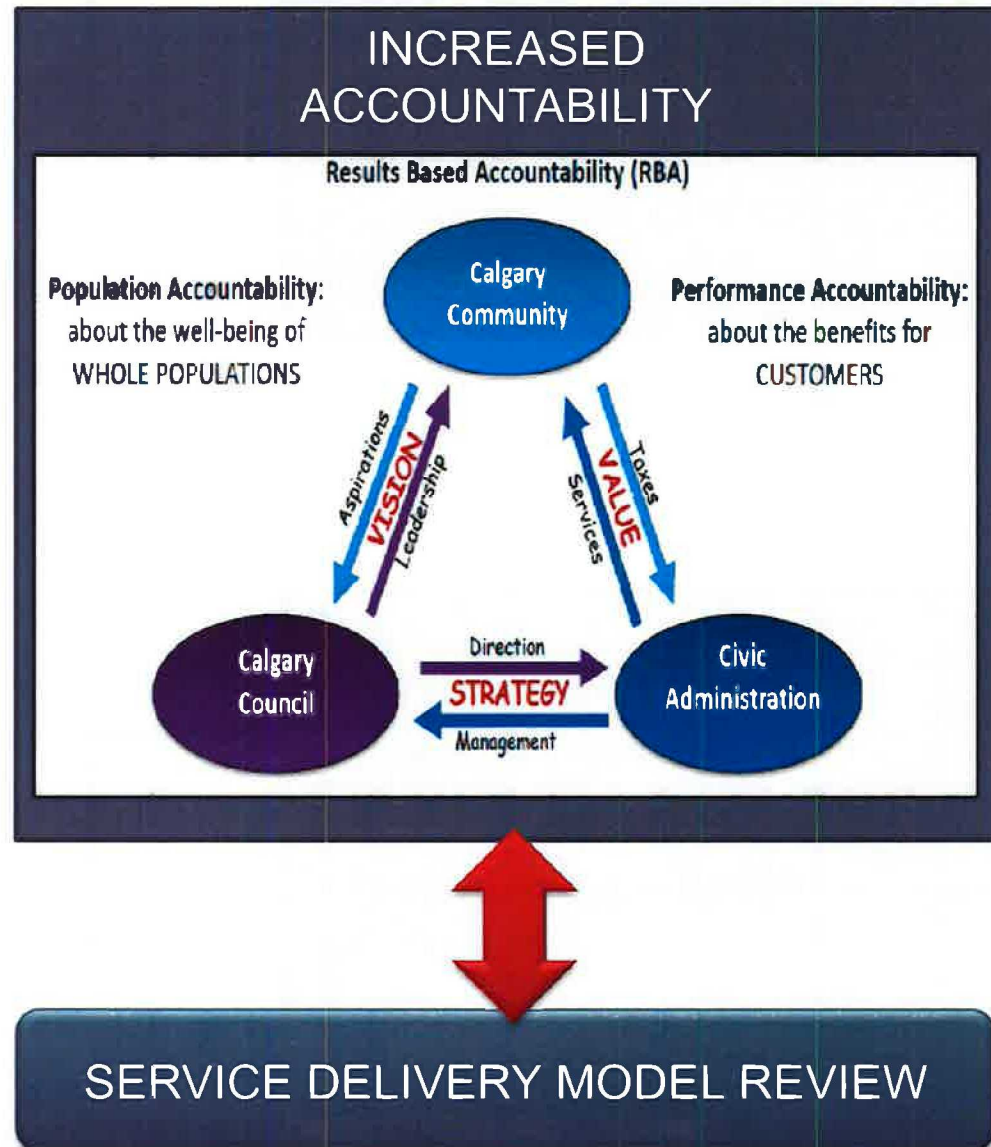
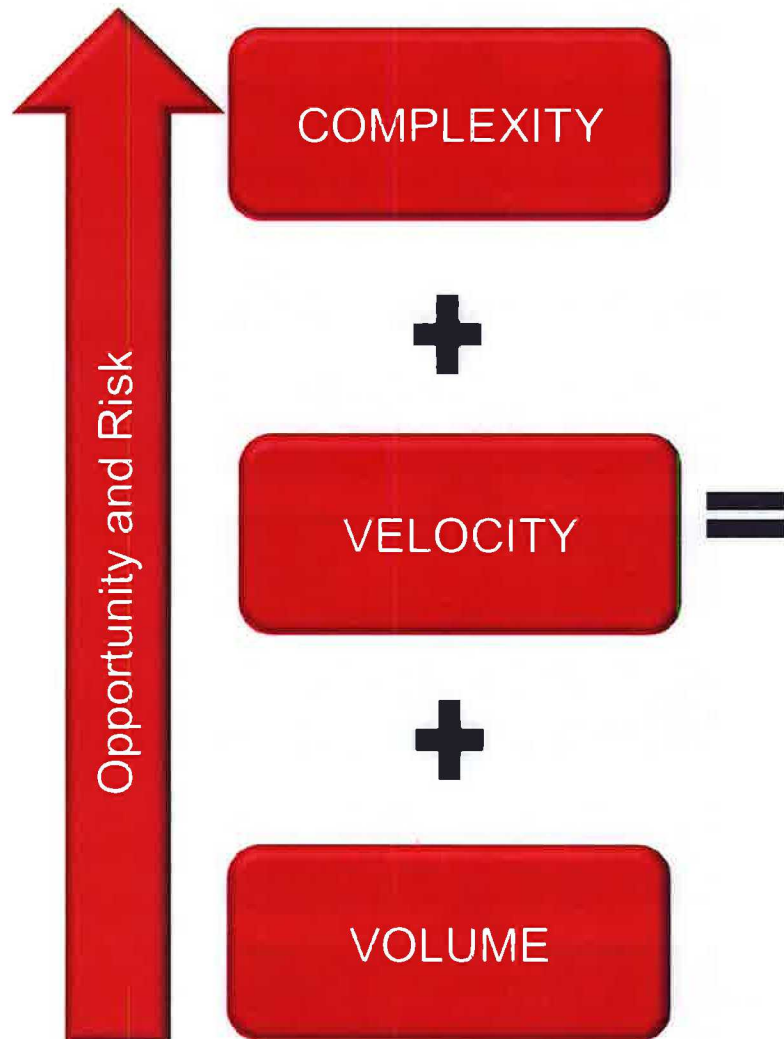


OUR RETURN ON INVESTMENT





OUR CHANGING BUSINESS ENVIROMENT



INTENTIONALLY MANAGING OUR SERVICE DELIVERY

Client Engagement



Outlook

•Key Actions

- Business process reviews (BPR) within Law and service improvement activities with key clients
- A service delivery model review (SDMR) and client needs and satisfaction survey are required concurrent with Law's zero-based review (ZBR)

•Key Investments

- Dependent upon outcome of BPR, SDMR, client survey, and ZBR

•Anticipated Challenges

- Law and its largest and busiest clients are engaged in concurrent reviews
- Complexity, velocity and volume of projects and transactions that benefit from Law's involvement will continue to increase throughout the reviews

Story Behind Performance

•Law's effectiveness is directly linked to the timeliness of its involvement. Law has been successful at securing earlier engagement with clients. However, the increased complexity, velocity and volume of clients' requests now sometimes outstrips Law's ability to deliver service within desired timeframes.

•Law's resources must be devoted to the achievement of The City's highest value, impact and risk projects, transactions and initiatives.

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QUESTIONS?