



The Challenge

- Downtown is central to Calgary's economic recovery and we're facing a long road to recovery.
- There is no looking back.

12 Million sq. ft.

Total **vacant** office space downtown

29.5%

Downtown office **vacancy** rate (CBRE Q4 2020)



\$16 Billion

Loss in property value for downtown office buildings since 2015

(City of Calgary Assessment)

63%

Decrease in downtown property values

(City of Calgary Assessment)



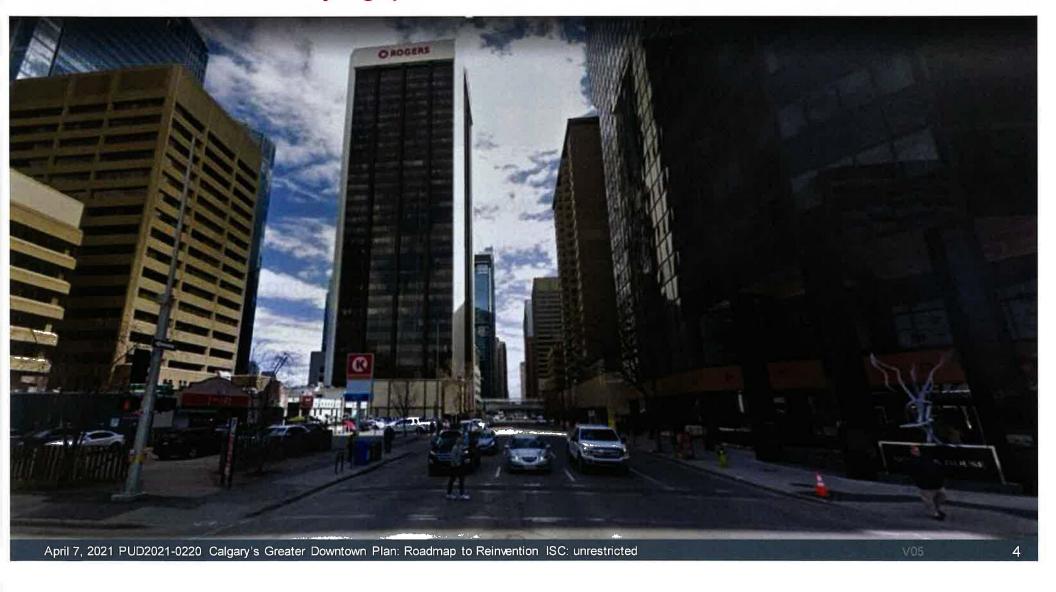
The Challenge: Post-Pandemic and more

- COVID-19 pandemic
- Work from home
- E-commerce
- Tourism/business travel
- The need to diversify the downtown economy
- Climate-proofing our downtown





The Challenge: Downtown – What's the underlying problem?





The Opportunity

Calgary needs to be an attractive place to live, retain and reareas of focus are skill talent. deeply inter-connected Connection between talent and place Talent Calgary needs to be an Connection between attractive place to live, talent and innovation retain and re-skill talent. Top talent and continued growth in innovation are highly dependent on one another. Connection between talent and business environment Focused talent broadens business capabilities. **Place** Innovation Connection between innovation and place An innovative city drives increased prosperity. Connection between business environment and place High quality of life is critical and needs to be HQ-friendly. Connection between innovation and business environment Better regulatory and tax practices drive innovation. Business Calgary in the New Economy: Four Pillars Environment

talent and place



The Opportunity: Attracting talent

Make a great **PLACE** to attract **TALENT**

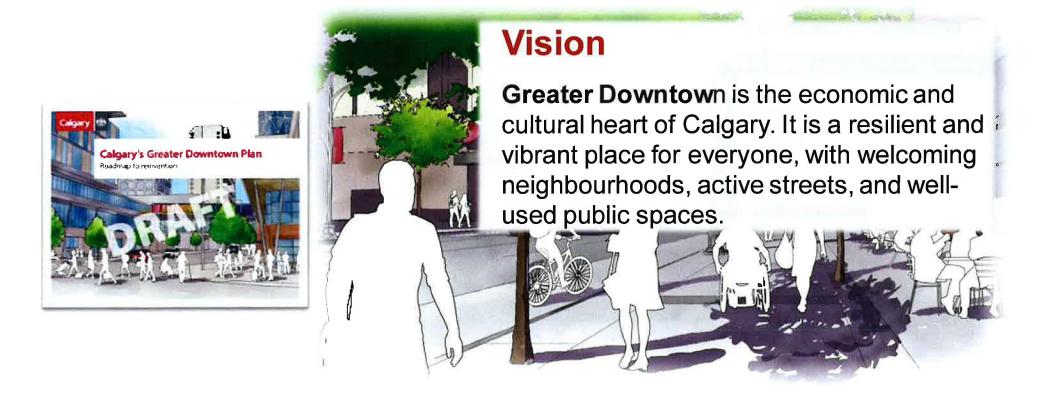


- Vibrant urban neighbourhoods
- Amenities (where and when they want them)
- Access to training, education and research
- High transit connectivity
- Mobility options (walking and wheeling)
- Connect to surrounding neighbourhoods
- Safe
- Cultural and entertainment attractions
- Connected to the airport and the mountains

Calgary in the New Economy



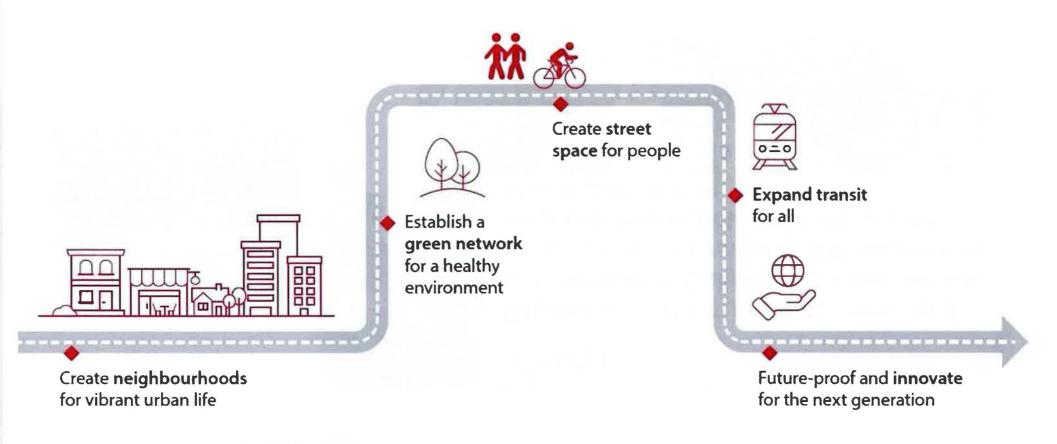
Calgary's Greater Downtown Plan – a new vision and roadmap



Roadmap to Reinvention - The Future of Calgary's Downtown - YouTube

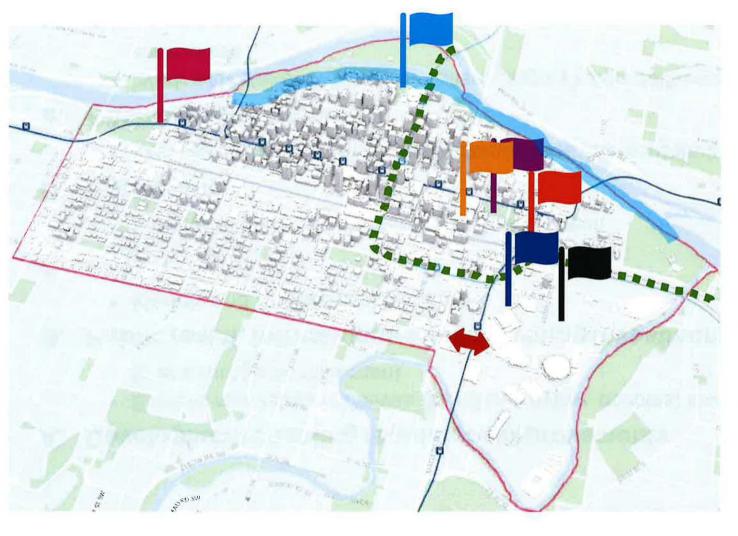


The Roadmap – Five strategic moves





Building on existing investments



- A. Events Centre
- B. Arts Commons Expansion
- C. BMO Centre expansion
- D. Glenbow Museum Renovation
- E. Contemporary Calgary
- F. Riverfront and Eau Claire Public Realm
- G. Green Line
- H. 17 Ave. SE Extension
- Platform Innovation Centre



The Roadmap – Leveraging our strengths

A. Development enabling regulatory improvements

 Explore regulatory initiatives (Land use bylaw, policies) including approvals, to encourage development

B. Public realm, infrastructure and servicing investment

· Identify and prioritize investments

C. Cost

· Financial incentives to encourage development

D. Public lands

Leveraging how our municipally-owned land can contribute

E. Business environment

Work with stakeholders to increase Calgary's competitiveness and improve awareness

F. Programming

G. Marketing and communications

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Now is the time for bold action and intentional investment



Financial incentives for office conversion, office replacement and new residential development



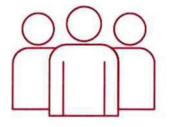
Financial incentives to offset +15 Fund contributions for residential development



Funding for impactful capital projects to improve public spaces, create vibrancy and support complete neighbourhoods



Funding to
activate downtown public
spaces with festivals,
events and community
spaces to build vibrancy



Funding over four years for a dedicated City of Calgary Downtown team to take the bold action needed

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Greater Downtown in the future...





Report recommendations

That the Standing Policy Committee on Planning and Urban **Development:**

- Forward Report PUD2021-0220 and its attachments directly to the 2021 April 26 Strategic Meeting of Council, and
- Recommend that Council:
 - Approve, by resolution, Calgary's Greater Downtown Plan (Attachment 3); and
 - RESCIND, by resolution, the Centre City Plan.

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Marcos Lopez, Shareworks by Morgan Stanley https://www.youtube.com/watch?v=1YFXwIX7nru

Derek Evans, MEG Energy https://www.youtube.com/watch?v=b4E2uoqi51c