

Benefit Driven Procurement Pilot Data

Pilot Type 1: Under Threshold (less than \$75,000 for goods and services and less than \$200,000 for construction)

The City purchased \$6.4 million in COVID-19 related products and services. Sixty (60) suppliers were awarded in total, fifty-eight (58) were Canadian companies for a total value of \$6.35 million, forty-seven (47) were Alberta companies for a total value of \$3.57 million, and forty-four (44) were Calgary companies for a total value of \$3.47 million.

As the below chart shows, virtually all our Covid purchases were made in Canada, with the vast majority coming from **Calgary** (73% in number of suppliers, for 53% dollars spent).

	# Suppliers	\$Mill Cad
Total Suppliers	60	\$ 6.40
Canada (All)	58	\$ 6.35
Alberta (All)	47	\$ 3.57
Calgary	44	\$ 3.47
Other Countries	2	\$ 0.05

Pilot Type 2: Over Threshold (over \$75,000 for goods and services and over \$200,000 for construction)

As of 2021 February 26, thirty seven (37) procurements were identified as having a potential for the application of the Benefit Driven Procurement questionnaire. Of those, nineteen (19) have been posted to market. From those, six (6) projects were awarded for a total value of \$15.6 million (excluding GST).

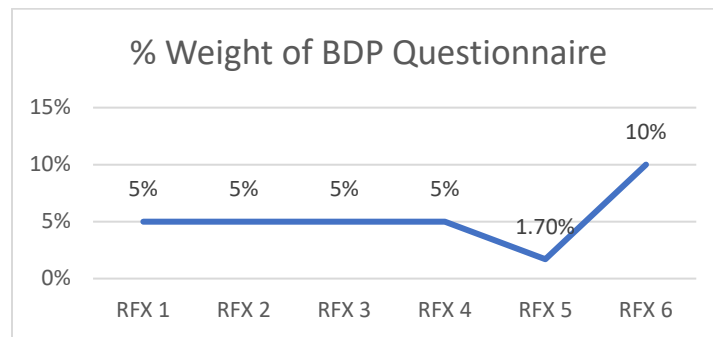
Pilot descriptions:

- Fleet Machining services on an as needed basis (overflow).
- Meal delivery for SpyHill Processing Facility (Calgary Police Services).
- Overflow fabrication services for the fleet fabrication shop.
- Inspection and engineering services on an as needed basis for the vehicular fleet.
- Waste collection – residential black cart.
- The supply of uniforms for environmental education staff and volunteers.

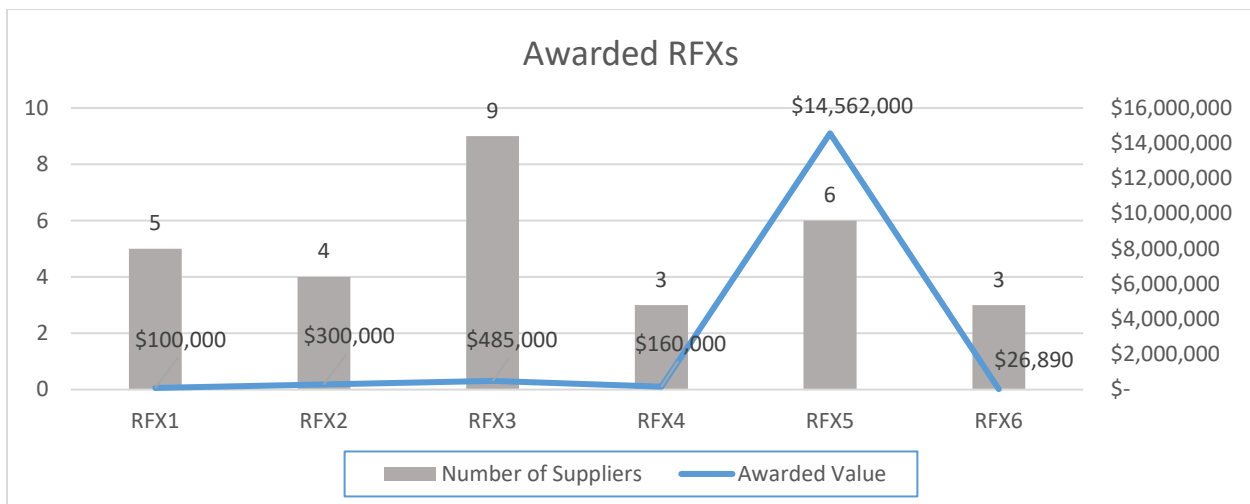
	#
Opportunities Identified	37
Posted to Market	19
Awarded	6

From the awarded Request for Proposals (RFP), 30 suppliers answered the BDP Questionnaire. Which is 100% of the total respondents for those awarded RFPs.

Of the procurements that were awarded the questionnaire weight ranged from 1.7% (there were other sustainability evaluating factors that equaled 5% in total) to 10% with four of the six using 5%. Applying this 5% weight for BDP for the awarded contracts resulted in no financial impact to the taxpayer, in addition, community benefit was captured. Monitoring, measuring and sensitivity analysis of the weighting for the BDP questionnaire will continue through the pilot procurements that will be completed in 2021.



The below chart shows the number of suppliers participating and the awarded value per each of the awarded bid.



For the six (6) awarded contracts, the community benefits delivered were suppliers with varying levels of; socially inclusive supply chains, apprenticeship programs and paid work experience, career-track employment, living wage policies. Of the awarded suppliers some were small to medium size companies, and all with operating businesses in Calgary.

