



Date: 7-Jan-2021

To: Stuart Dalglish, GM Planning and Development

Re: Industry letter of support : 2021 City / Industry Work Plan

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On behalf of the Board of Directors of NAIOP Calgary we provide this letter of support for the 2021 City / Industry Work Plan.

As part of the Off-site Levy Bylaw work in 2015, Industry worked with administration to craft the first City / Industry Work Plan. Both parties felt that aligning priorities and focusing on work that was important to the City and Industry, through a formal document, would be very beneficial. NAIOP and other industry stakeholders have benefitted from this collaboration. The Work Plan has been renewed annually since and we support the ongoing commitment to the plan.

For 2021 the Work Plan the overall theme is 'to stay the course'. This requires that initiatives from 2020 are completed and new initiatives are tackled in order of priority. We support the administration's direction and would request that Council only add additional items to the proposed plan that will enhance or expedite the plan. We recognize the constraints that administration is under and we understand that there is little 'flex' to absorb more work. Therefore any additional Council directives simply mean that proposed Work Plan items must be deferred.

We have been told by administration they feel they have the resources to manage and execute the Work Plan as presented. That said, we will collaborate with administration to prioritize initiatives throughout the year ahead to ensure the Plan is as productive as possible.

We have spoken with P&D's about streamlining both their Work Plan's for 2022. We feel, due to a great deal of overlap, that the City's own internal Work Plan can be merged with the City / Industry Work Plan. We will work with the administration to help realize this outcome for next year.

Finally, we request that Committee and Council accept the 2021 City / Industry Work Plan and direct administration to implement it as proposed.

Sincerely, on behalf of, NAIOP Calgary

A handwritten signature in black ink, appearing to read "Guy Huntingford". The signature is fluid and cursive, with a small dot at the end.

Guy Huntingford  
Director Strategic Initiatives  
NAIOP Calgary

Cc: Josh White, Director, Calgary Approvals Coordination Planning & Development  
Brenda DesJardins, Calgary Building Services  
Matthias Tita, Calgary Growth Strategies  
Debra Hamilton, Community Planning