

Golf Sustainability Framework Q1 2020 Update PFC2020-0251

2020 March 10

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Timeline for Request For Proposal Development

2019 November

NOM C2019-1468 - Golf Course Operations Request For Proposal

Council Direction:

Develop a Request For Proposal (RFP) to secure a long-term management contract for operation and service provision at all City of Calgary golf courses and to **report back with a scope of work to deliver the RFP.**

2020 March

RFP1 sent to market following Council receipt of PFC2020-0251

2020 Q1

Drafting RFP1 to identify a consultant underway

2020 March

Golf Sustainability
Framework Q1 2020
Update at Priorities and
Finance Committee (PFC)
and Council.

2020 Q2

- RFP1 submissions received after minimum posting period of 25 days
- RFP1 proponent identified, contract negotiations begin, typically takes another 25 days
- RFP1 (consulting contract)
 executed, consultant begins work
 on RFP2

2020 Q2 to 2021 Q3

Q3 2021

Council Briefings on:

- Detailed schedule for RFP2, to be provided by the consultant.
- Recommendations developed for contract management and RFP2 structure.
- RFP2 posted to market, opportunity provided for thirdparty operators to bid on management contract.

RFP1 – Engaging a Consultant

RFP2 – for Third-Party Operator



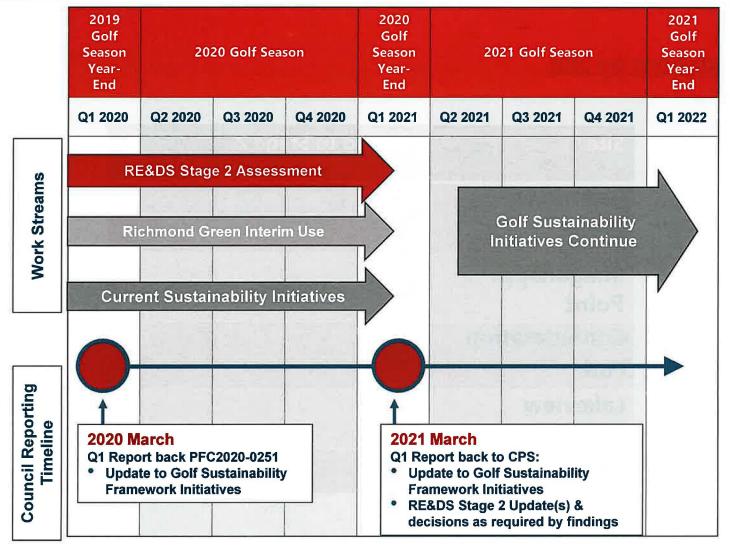
Golf Course Real Estate and Development Feasibility Assessments

Recommendations by Site

Site	Proceed to Stage 2
Richmond Green	+ adjacent City lands
Shaganappi Point	+ key areas
Confederation Park	*
Lakeview	*
Maple Ridge	*



Golf Sustainability Framework Reporting Timelines





Recommendation

That the Priorities and Finance Committee (PFC) recommend that Council:

- Forward this report to the 2020 March 16
 Combined Meeting of Council as an item of urgent business.
- Direct Administration to proceed with Stage 2 assessments for Richmond Green and Shaganappi Point golf courses.



Questions?

