



# Agenda



- Intergovernmental Overview
- Fiscal Overview & budget assumptions
- Budget Impacts
- Provincial Education Property Tax Requisition



# Intergovernmental Overview

- 1. 2019 Budget impacts continue
- 2. Provincial Education Property Tax requisition increase in 2019 and 2020
- 3. Affordable Housing
- 4. Indirect impacts due to cuts in other Ministries



# Intergovernmental Overview

#### Challenges ahead:

- 1. The Mackinnon Report
- 2. Fair Deal
- 3. Red Tape



# Intergovernmental Overview

#### Opportunities ahead:

- Creating a stronger voice through alignment with AUMA and FCM
- 2. Cross Corporate work
- 3. Federal



# **Summary of Budget 2019 Impacts**

|    |  |                        | <b>Budget 2019 Reductions</b> |
|----|--|------------------------|-------------------------------|
|    | Operating Budget (One-Time)  |                        | (\$ millions)                 |
| 1  | Provincial Education Requisition   |                        | 15.4                          |
|    | (\$4.45/ month increase to average residential tax bill \$12/month reduction for \$1M in non-residential asses |                        |                               |
|    | Operating Budget (Ongoing)   |                        |                               |
| 2  | Calgary Police Service   |                        | 12.0                          |
| 3  | Grants in Place of Taxes (minimum impact)  |                        | 4.0                           |
| 4  | Other Operating Grants   |                        | TBD                           |
|    |  |                        | 16.0                          |
|    | Capital Budget (One Calgary Cycle)   |                        |                               |
| 5  | Green Line (4-Year Provincial Funding deferred)  |                        | 480.0                         |
| 6  | Alberta Community Transit Fund   |                        | 100.0                         |
| 7  | Alberta Community Resilience Program   |                        | 81.0                          |
| 8  | Municipal Sustainability Initiative (to be confirmed)  |                        | 71.0                          |
|    |  |                        | 732.0                         |
|    | Long Term Capital (Fiscal Framework)   | Before Budget 2019     | After Budget 2019             |
| 9  | Revenue Sharing - Baseline (Calgary & Edmonton)  | \$500M                 | \$455M                        |
| 10 | Revenue Sharing - Growth Rate (starting 2022)  | 50% increasing to 100% | 50% of revenue growth         |
| 11 | Regional Allocation (starting 2022)  | \$50M per annum        | \$oM                          |
| 12 | Long-Term Transit Plan (starting 2027)   | \$200M per annum       | \$oM                          |



## **Summary of Budget 2020 Impacts**

#### 2020 Budget Impact

1 Provincial Education Requisition

\$3.2M

(Cumulative impact including October increase & catch-up = \$34M \$10.90/ month increase to average residential tax bill \$43/month reduction for \$1M in non-residential assessment)

Calgary Police Service (operating)

\$4.0M

Affordable Housing (capital)

\$46M

No further capital changes



# Fiscal overview and budget assumptions

February 28, 2020





# Significant Oil and Gas industry improvement

| Price of WCS Crude Oil (in USD/bbl) | 2019f | 2020f | 2021f | 2022f | 2023f | Period Change |
|-------------------------------------|-------|-------|-------|-------|-------|---------------|
| Government of Alberta (Feb 2020)    | 44.3  | 38.6  | 42.1  | 45.4  | 50.2  | +5.9          |
| Government of Alberta (Oct 2019)    | 44.3  | 38.8  | 41.6  | 44.5  | 49.8  | +5.5*         |
| City of Calgary                     | 47.1  | 44.2  | 44.1  | 44.9  | 45.8  | -1.3          |

<sup>\*</sup>Rationale for WCS prices is additional pipeline capacity. "Enbridge Line 3 replacement pipeline is anticipated to start operations early in 2021. Trans Mountain expansion and TransCanada Keystone XL pipelines are expected by the end of 2022 and in early 2023 respectively."

| Price of Alberta Reference<br>Natural Gas (CAD\$/GJ) | 2019f | 2020f | 2021f | 2022f | 2023f | Period Change |
|--|-------|-------|-------|-------|-------|---------------|
| Govt of Ab (fiscal year) – Feb 2020                  | 1.4   | 1.7   | 1.8   | 2.1   |       | +0.7          |
| Govt of Ab (fiscal year) – Oct 2019                  | 1.3   | 1.6   | 1.9   | 2.0   |       | +0.7          |
| City of Calgary (calendar year)                      | 1.5   | 1.8   | 2.2   | 2.4   |       | +0.8          |

Sources: Budget 2020 for the Government of Alberta, Budget 2019 for the Government of Alberta, City of Calgary Fall 2019 Outlook



# Stronger pace of economic growth

|                                     | 2019f | 2020f | 2021f | 2022f | 2023f | 5-year Change |
|-------------------------------------|-------|-------|-------|-------|-------|---------------|
| Alberta Real GDP Growth (%)         |       |       |       |       |       |               |
| Government of Alberta (Feb 2020)    | 0.3   | 2.5   | 2.8   | 2.9   | 2.8   | +2.5 pp       |
| Government of Alberta (Oct 2019)    | 0.6   | 2.7   | 2.9   | 3.0   | 3.0   | +2.4 pp       |
| City of Calgary (Fall 2019 Outlook) | 0.7   | 2.1   | 2.4   | 2.4   | 2.2   | +1.5 pp       |

The province has slightly lowered its forecast for real GDP growth in its February 2020 forecast for each year out to 2023.

Sources: Budget 2020 for the Government of Alberta, Budget 2019 for the Government of Alberta, City of Calgary Fall 2019 Outlook



# Stronger pace of economic growth

|                                     | 2019f  | 2020f  | 2021f  | 2022f  | 2023f  | 5-year Change |
|-------------------------------------|--------|--------|--------|--------|--------|---------------|
| Alberta Employment Growth (%)       |        |        |        |        |        |               |
| Government of Alberta (Feb 2020)    | 0.5    | 1.4    | 2.1    | 2.1    | 2.1    | +1.6 pp       |
| Government of Alberta (Oct 2019)    | 0.9    | 1.6    | 2.0    | 2.2    | 2.1    | +1.2 pp       |
| City of Calgary (Fall 2019 Outlook) | 0.8    | 1.0    | 1.2    | 1.7    | 1.5    | +0.7 pp       |
|                                     |        |        |        |        |        |               |
| Alberta Unemployment Rate (%)       |        |        |        |        |        |               |
| Government of Alberta (Feb 2020)    | 6.9    | 6.7    | 6.0    | 5.5    | 5.1    | +1.8 pp       |
| Government of Alberta (Oct 2019)    | 6.7    | 6.5    | 6.0    | 5.5    | 5.2    | +1.5 pp       |
| City of Calgary (Fall 2019 Outlook) | 6.8    | 6.8    | 6.8    | 6.6    | 6.5    | +0.3 pp       |
|                                     |        |        |        |        |        |               |
| Alberta Housing Starts              |        |        |        |        |        |               |
| Government of Alberta (Feb 2020)    | 27,300 | 28,000 | 28,800 | 31,900 | 35,500 | 8,200         |
| Government of Alberta (Oct 2019)    | 24,500 | 27,300 | 29,700 | 32,800 | 35,000 | 10,500        |
| City of Calgary (Fall 2019 Outlook) | 24,600 | 27,000 | 27,700 | 30,000 | 30,600 | 6,000         |

Sources: Budget 2020 for the Government of Alberta, Budget 2019 for the Government of Alberta, City of Calgary Fall 2019 Outlook



# Balanced provincial budget by 2022/23

| <ol> <li>Government of Alberta<br/>February 2020 Budget</li> </ol> | 2017-18<br>(actual) | 2018-19<br>(actual) | 2019-20<br>(forecast) | 2020-21<br>(estimate) | 2021-22<br>(target) | 2022-23<br>(target) |
|--|---------------------|---------------------|-----------------------|-----------------------|---------------------|---------------------|
| Total Revenue (\$ billions)  | 44.9                | 49.6                | 50.9                  | 50.0                  | 54.0                | 58.1                |
| (change from Oct 2019)   |                     |                     | +0.9                  | -0.1                  | +0.4                | +0.6                |
| Total Expense (\$ billions)  | (54.9)              | (56.3)              | (57.2)                | (56.1)                | (56.1)              | (56.3)              |
| (change from Oct 2019)   |                     |                     | +0.7                  | +0.9                  | +0.6                | +0.5                |
| Risk Adjustment (\$ billions)                                      | (0.5)               |                     | (1.3) <b>*</b>        | (0.8)                 | (0.8)               | (1.3)               |
| (change from Oct 2019)   | 0                   |                     | -0.9                  | 0.0                   | 0.0                 | 0.0                 |
| Surplus/ (Deficit), \$ billions <sup>†</sup>                       | (10.5)              | (6.7)               | (7.5)                 | (6.8)                 | (2.7)               | 0.7                 |
| (change from Oct 2019)   |                     |                     | +1.2                  | -0.9                  | -0.1                | +0.1                |
| Taxpayer Debt (as % of GDP) – Oc                                   | 18.0%               | 19.9%               | 21.9%                 | 22.2%                 | 22.5%               |                     |
| Taxpayer Debt (as % of GDP) – Feb                                  | 2020                | 18.2%               | 19.4%                 | 21.3%                 | 21.7%               | 21.7%               |

<sup>\*</sup>The \$1.3 billion expense adjustment is for the sale of crude-by-rail contract purchased in late 2018 (at a cost of \$3.7 billion) † The surplus/ deficit values may not add up due to rounding.

Sources: Sources: Budget 2020 for the Government of Alberta and Budget 2019 for the Government of Alberta



# **Budget Impacts**





# Reviewing impact on provincial transfers

|    | Grant/ Agreement                         | Department                    | 2018<br>(Actual) | 2020<br>(City Budget) | Status          |
|----|--|-------------------------------|------------------|-----------------------|-----------------|
| 1  | Family & Community Support Services      | <b>Community Services</b>     | \$29.7M          | \$29 <b>.7M</b>       | Unchanged       |
| 2  | Municipal Policing Assistance Grant      | <b>Calgary Police Service</b> | \$19.9M          | \$20.8M               | Unchanged       |
| 3  | New Police Officers Hiring Grant         | <b>Calgary Police Service</b> | \$12.3M          | \$12.3M               | Unchanged       |
| 4  | Payments in lieu of Taxes - Province     | CFOD                          | \$9.1M           | \$9.4M                | Down to \$5.0M  |
| 5  | 911 Cell Phone Grant                     | <b>Community Services</b>     | \$4.8M           | \$5.1M                | To Be Confirmed |
| 6  | Low Income Transit Pass (LITP) Agreement | t Transportation              | \$4.5M           | \$4.5M                | Unchanged       |
| 7  | Housing - Portfolio Deficit              | <b>Community Services</b>     | \$4.0M           | \$4.5M                | To Be Confirmed |
| 8  | <b>Youth Probation Services</b>          | <b>Community Services</b>     | \$2.6M           | \$2.6M                | To Be Confirmed |
| 9  | Fuel Tax – Major Roads Rehabilitation    | Transportation                | \$2.5M           | \$2.5 <b>M</b>        | To Be Confirmed |
| 10 | Housing - Debt Amortization              | <b>Community Services</b>     | \$1.3M           | \$1.3M                | To Be Confirmed |
| 11 | Fuel Tax – Functional Studies            | Transportation                | \$1.2M           | \$2.9M                | To Be Confirmed |
| 12 | Seniors Home Maintenance                 | <b>Community Services</b>     | \$1.2 <b>M</b>   | \$1.3M                | To Be Confirmed |
| 13 | Youth Employment Centre/ Desk Project    | <b>Community Services</b>     | \$1.1M           | \$1.1M                | To Be Confirmed |
| 14 | Traffic Management Centre (TMC)          | Transportation                | \$0.7M           | \$0.7M                | To Be Confirmed |
| 15 | Fuel Tax – Regional Transportation Model | Transportation                | \$0.4M           | \$0.8M                | To Be Confirmed |
|    |  |                               | \$95.3M          | \$99.5M               | -               |

<sup>\*</sup> Note: These are recurring provincial transfers of at least \$0.2M (not all transfers). Total 2018 transfers was \$97.5M †Values may not add up to financial statements due to rounding to the nearest \$0.1M



# **Direct Impact to Calgary Police Services**

|  | Annual impact<br>(\$ millions) |
|--|--------------------------------|
| 2019 Budget  | (-13)                          |
| Fine revenue withheld                                      | (-10)                          |
| Municipal Cannabis Transition Program (MCTP) grant funding | (-1)                           |
| DNA testing  | (-2)                           |
| 2020 Budget  | (-4)                           |
| Fine revenue withheld                                      | (-4)                           |
| Total since October  | (-17)                          |



#### 2020 Provincial Budget: Calgary Housing Highlights

| Budget Type          | Required<br>Budget           | Approved<br>Budget          | Gap              | Impact   |  |  |
|----------------------|------------------------------|-----------------------------|------------------|--|--|--|
| Operating            | \$18.2M                      | \$16.5M                     | -\$1.7 <b>M</b>  | CHC received a reduction of 8.3% in 2020 Province wide reduction was 3.5%. With inflation this leaves gap of 9.3%. |  |  |
| Rental<br>Assistance | \$19.8M                      | Unknown                     | Unknown          | Province wide 24% reduction over. 3 years (announced in October)   |  |  |
| Capital and<br>Grant | l and \$21.1M \$10M -\$11.1M |                             | -\$11.1 <b>M</b> | 100 affordable homes may close in 2020<br>Urgent repair is delayed   |  |  |
|                      |                              |                             |                  | Over 15,000 new units of affordable housing are still needed in Calgary  |  |  |
| New<br>Development   | \$46M                        | \$0<br>(to be<br>confirmed) | 1-540M           | Budget 2020 contains no new funding for affordable housing beyond commitments                                      |  |  |
|                      |                              |                             |                  | Request for \$46M to develop 475 new affordable homes remains unfunded   |  |  |



#### Flood Mitigation and Resilience

- \$15M was committed to the continuation of the Bow River Reservoir Options Project.
- An additional \$70M was provided in emergency response contingency, including floods, for a total of \$750M.
- \$57.9M is allocated for water management infrastructure in 2020-21, including Springbank Off-Stream Reservoir (SR1) consultation and construction. This is a \$12.05M reduction over 2019.
- 2019 budget reduced Alberta Community Resilience Program funding for Calgary by \$81 million



# No other changes from October

|  | Fiscal<br>Framework –<br>General Capital   | LRT Projects   | MSI Capital  | Alberta<br>Community<br>Resilience<br>Program  | Alberta<br>Community<br>Transit Fund  | Fiscal<br>Framework-<br>Regional and<br>LRT  |
|--|--|--|--|--|---|--|
| City of<br>Calgary<br>Agreements/<br>Budget 2018 | \$500M*<br>(YEG and YYC)   | \$555 <b>M</b>   | \$162.9M   | \$150M (total<br>commitment)   | \$99.7M<br>(outstanding)  | Regional<br>(\$16.7M p.a.)<br>Cities LRT<br>(\$400M p.a.)                                    |
|  |  | Reduced  |  |  | Removed   |  |
| City of<br>Calgary<br>Budget 2019<br>(Revision)  | \$455M*<br>(YEG and YYC)   | \$75M  | \$162.5M   | \$69M  | \$oM  | \$oM   |
| Budget Notes                                     | The City Charter Fiscal Framework would be replaced with Local Government Fiscal Framework | Provincial funding support drops to \$75M. Increase is preliminary federal expectation for cities. | Following the sharp drop in MSI funding to cities in budget 2018. Budget 2019 has followed with cuts to others | The Alberta Community Resilience Program (ACRP) will end prematurely in 2021 rather than in 2024 | The Alberta Community Transit (ACT) Fund has ended and will not be replaced with any alternatives | The regional (starting 2022/23) and the LRT component (starting 2027) have also been dropped |
| City of<br>Calgary<br>Impact                     | Calgary to split<br>\$455M and<br>share half not all<br>of revenue<br>growth               | Provincial<br>funding drops<br>from \$555M to<br>\$75M   | Provincial<br>funding in 2019<br>drops from<br>\$162.9M to<br>\$162.5M   | \$5M and \$10M in<br>next 2 years.<br>Total is \$69M<br>out of \$150M<br>plan                    | \$99.7M is<br>outstanding in<br>provincial<br>funding   | Calgary loses<br>out on \$16.7M<br>(regional) and<br>\$200M (LRT)<br>yearly.                 |



# Sustains provincial infrastructure in Calgary

| P  | rovincial Infrastructure Investments in Calgary (2020/21 to 2022/23)   | Budget<br>2019 | Budget<br>2020 | Change |
|----|--|----------------|----------------|--------|
| 1  | Bow River Options Project <sup>†</sup>                                 | 0              | 15             | 15     |
| 2  | Calgary Cancer Centre  | 802            | 802            | o      |
| 3  | Calgary Remand Centre Divided Living Units                             | 0              | 1              | 1      |
| 4  | Calgary Young Offender Centre - Security Upgrades                      | 0              | 2              | 2      |
| 5  | Complex continuing Care facility                                       | 102            | 103            | 1      |
| 6  | Courthouse Upgrades & Renovations (Calgary, Edmonton, and Lethbridge)* | 0              | 1              | 1      |
| 7  | Deer foot Trail Upgrades   | 110            | 110            | o      |
| 8  | Edmonton and Calgary Ring Roads*                                       | 1,385          | 1,434          | 49     |
| 9  | Foothills Medical Centre Urgent Power Plant Capacity                   | 36             | 38             | 2      |
| 10 | Jubilee Auditoria Back-of-House Upgrades (Calgary and Edmonton)*       | 3              | 2              | (1)    |
| 11 | Peter Lougheed Centre Redevelopment (Emergency, Mental Health, Lab)†   | 0              | 137            | 137    |
| 12 | University of Calgary – MacKimmie Complex                              | 92             | 92             | 0      |
| 13 | Vivo for Healthier Generations   | 15             | 21             | 6      |
|    | Total  | 2,545          | 2,743          | 213    |

<sup>\*</sup> Note: These are infrastructure projects that are not exclusive to Calgary.

<sup>†</sup> Note: These are net new projects (valued at \$152M) and are part of the \$772M in new infrastructure investments.



#### **Public Private Partnerships**

- Public Private Partnerships (P3s) were mentioned several times in Budget 2020
- Included is the Deerfoot Trail Upgrades
- No announcement included, but may point to greater emphasis on P3s in the future
- The City's updated P3 policy will be presented to Council later this year



# Provincial Education Property Tax Requisition





2020 Adjustments – Municipal Tax Rate Impacts

|                                   | Reside  | ntial  | Non-Res<br>(no BTC) | Non-Res<br>Total |
|-----------------------------------|---------|--------|---------------------|------------------|
|                                   | %       | \$     | %                   | %                |
| Impact of \$60 million reductions | -       | -      | (7.41%)             | (5.81%)          |
| November Decision                 |         |        |                     |                  |
| 1.5% Scenario                     | 1.50%   | \$30   | 1.50%               | 1.18%            |
| \$13M Flow-through                | 0.75%   | \$15   | 0.75%               | 0.59%            |
| Total Budget Increase             | 2.25%   | \$45   | 2.25%               | 1.77%            |
| Revenue shift                     | 6.76%   | \$135  | (7.70%)             | (6.04%)          |
| Total decision before rebate      | 9.01%   | \$180  | (5.45%)             | (4.27%)          |
| Bylaw rate (before rebate)        | 9.01%   | \$180  | (12.86%)            | (10.08%)         |
| Less rebate                       | (1.50%) | (\$30) | (1.50%)             | (1.18%)          |
| Net Impact                        | 7.51%   | \$150  | (14.36%)            | (11.27%)         |

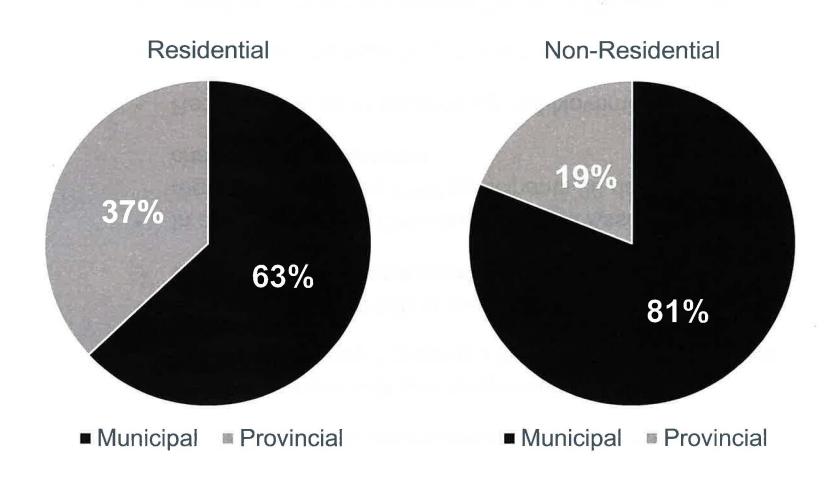


#### 2020 TIPP Recalculation

- All TIPP accounts are reviewed each November
- Property owners with changing monthly instalment beginning January 1 receive a letter with the new amount
- Approximately 110,000 of the 278,000 TIPP participants were mailed recalculation letters at end of November
- In accordance with Canadian Payment Association regulations we give TIPP participants 30 days' notice of a change to their payment
- Recalculation must be done by mid-November
- Letters must be mailed by the end of November
- Recalculation did not include Council's November decision



# **2020 Property Tax Distribution**





# 2020 Provincial Education Property Tax Requisition

#### What has changed:

- The provincial property tax requisition is \$3.2 million higher than the 2019 October requisition.
- With the \$15.4 million in October, The City is seeing a total increase of \$18.6 million from the 2019 property tax bylaw (\$34 million cumulative increase including the catch-up)

#### Why:

- The Province raised the education tax rates by 3.1% in 2020.
- Impacted by population growth plus inflation.
- Since March 2019, Residential equalized assessment increased by 5.1%, Non-Residential decreased by -13.0%, a net increase of 0.7%

#### Net Impact:

- The new requisition and adjustments will be reflected on 2020 Property Tax bills.
- Residential properties will see a 11.3% <u>increase</u> in provincial property tax.
- Non-residential properties will see a 12.2% decrease in provincial property tax.



# Provincial Education Property Tax Requisition

| Assessment    | 2019   | 2019 Equalized    | 2019 Education      | 2020   | 2020 Equalized    | 2020 Education      | Requisition     | Catch-up Amount |
|---------------|--------|-------------------|---------------------|--------|-------------------|---------------------|-----------------|-----------------|
| Class         | Basic  | Assessment (2)    | Requisition (3)     | Basic  | Assessment (5)    | Requisition (6)     | Change Increase | from 2019       |
|               | Rate   |                   | = (1) x (2) / 1,000 | Rate   |                   | = (4) x (5) / 1,000 | / (Decrease)    | October         |
|               | (1)    |                   |                     | (4)    |                   |                     | = (6) - (3)     | Requisition     |
| Residential & | \$2.56 | \$215,490,612,240 | \$551,655,967       | \$2.64 | \$216,605,038,215 | \$571,837,301       | \$20,181,334    | \$24,207,878    |
| Farmland      | ,      |                   |                     |        |                   |                     | 10              |                 |
| Non-          | \$3.76 | \$64,949,598,893  | \$244,210,492       | \$3.88 | \$58,572,433,542  | \$227,261,042       | (\$16,949,450)  | (\$8,831,807)   |
| Residential   |        |                   |                     |        |                   |                     |                 |                 |
| Total         |        |                   | \$795,866,459       | 1      |                   | \$799,098,343       | \$3,231,884     | \$15,376,071    |

Monthly impact\* to the typical household: \$10.90

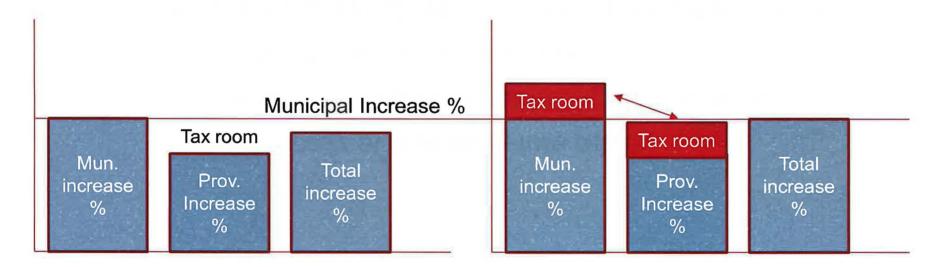
Monthly impact\* to \$5 million non-residential property: (\$215)

\* Impacts include the catch-up amounts from 2019 October provincial education property tax requisition.



#### Tax Room

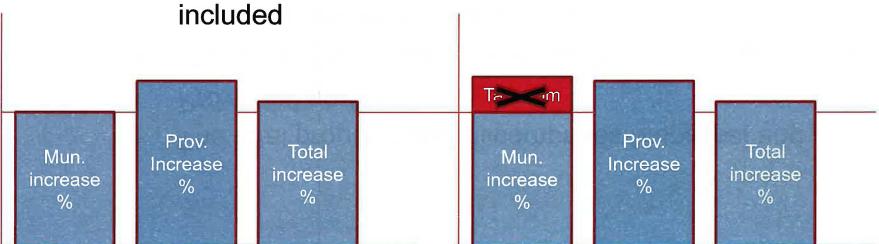
- The total property tax bill comprises Municipal and Provincial portion
- "Tax room" is available when the Provincial increase is lower than the municipal increase





### Tax Room

- Historically evaluated before rebate
- Historically evaluated excluding BTC portion
- No residential room available
- Non-residential room is available only if BTC portion is included





# **Total Impact to Residential Payers**

|                  | N                                  | <b>l</b> unicipa |           | Р              | rovincia        | al    | Combined |                 |         |  |  |
|------------------|------------------------------------|------------------|-----------|----------------|-----------------|-------|----------|-----------------|---------|--|--|
|                  | Rate \$ per \$ per<br>% Year Month |                  | Rate<br>% | \$ per<br>Year | \$ per<br>Month |       |          | \$ per<br>Month |         |  |  |
| Before<br>Rebate | 9.01%                              | \$180            | \$15      | 11.3%          | \$130           | 10.90 | 9.85%    | \$310           | \$25.90 |  |  |
| After<br>Rebate  | 7.51%                              | \$150            | \$12.50   | 11.3%          | \$130           | 10.90 | 8.90%    | \$280           | \$23.40 |  |  |

|                          | Municipal | Provincial | Total   |  |  |
|--------------------------|-----------|------------|---------|--|--|
| Annual bill after rebate | \$2,150   | \$1,290    | \$3,440 |  |  |
| Daily bill after rebate  | \$5.90    | \$3.50     | \$9.40  |  |  |



#### **Multi-Residential Properties**

#### What is a multi-residential property:

Any residential property with four or more self-contained units under a single title.

 This does not included condominium titled properties. While apartment buildings are sometimes thought of as commercial operations, they fall into the residential tax class.

#### **Assessment & Tax Implications issues:**

- 1) Shift within residential class:
  - Multi-Residential properties have <u>increased</u> in overall value by 12% as a result of growth and market value increases (assessment for residential class as a whole <u>decreased</u> by 4%)
  - Multi-residential properties = approximately 2,139 accounts
  - Multi-residential high-rises = approximately 152 accounts
  - Some high-rise properties may see increases as high as 40%
- Reallocation of tax responsibility:
   Creates a shift in taxes for all Residential properties.



#### Multi-Residential High Rise 5 Year Trend

| Multi-Residential Downtown High-Rise<br>98 units | 2015      |    | 2016       | 2017 |          | 2018 |           | 2019 |           | 2020 |           |
|--|-----------|----|------------|------|----------|------|-----------|------|-----------|------|-----------|
| Assessment                                       | 17,865,9  | 20 | 17,885,760 | 15   | ,184,400 | 13   | 3,250,000 | 1    | 3,280,000 | 1    | 6,470,000 |
| Assessment Change Year over Year                 |           |    | 0.11%      |      | -15.10%  |      | -12.74%   |      | 0.23%     |      | 24.02%    |
| Residential Municipal Tax Rate                   | 0.00354   | 09 | 0.003709   | 0.   | 0039633  | 0    | .0039014  | C    | 0.0042108 | (    | 0.0047227 |
| Municipal Taxes                                  | \$ 63,26  | 1  | \$ 66,338  | \$   | 60,180   | \$   | 51,694    | \$   | 55,919    | \$   | 77,783    |
| Provincial Tax Rate                              | 0.00221   | 35 | 0.0024648  | 0.   | 0025375  | 0    | .0024559  | C    | 0.0024432 | (    | 0.0028356 |
| Provincial Taxes                                 | \$ 39,54  | 6  | \$ 44,085  | \$   | 38,530   | \$   | 32,541    | \$   | 32,446    | \$   | 46,702    |
| Total Taxes                                      | \$ 102,80 | 7  | \$ 110,423 | \$   | 98,710   | \$   | 84,235    | \$   | 88,365    | \$   | 124,485   |
| Tax Change Year over Year                        |           |    | 7.41%      |      | -10.61%  |      | -14.66%   |      | 4.90%     |      | 40.88%    |
| \$Tax Change Year over Year                      |           |    | \$ 7,616   | \$   | (11,712) | \$   | (14,476)  | \$   | 4,130     | \$   | 36,121    |
| Taxes per Unit per month                         | \$ 87.4   | 2  | \$ 93.90   | \$   | 83.94    | \$   | 71.63     | \$   | 75.14     | \$   | 105.85    |

### Multi-Residential Engagement Strategy

- Oct. 3, 2019: Invited over 200 low-rise and high-rise property owners to 2020 Pre-Roll Symposium.
- Oct. 17, 2019: Over 150 property owners attended an Assessment presentation at the Calgary Residential Rental Association (CRRA) Luncheon.
- Face-to-Face communications: We continue to collaborate with agents/property owners on multi-residential values. We have to date:
  - 40 signed agreements securing \$328M
  - 156 pending agreements totaling \$3.88B
  - 36 low-rise/high-rise complaints 3% of low-rise/high-rise total

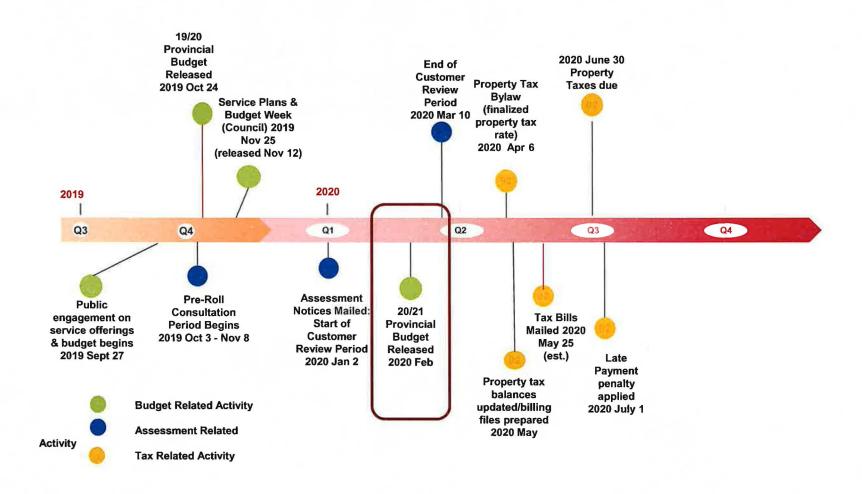


**Next Steps** 





## **Timeline: Budget, Assessment, Tax**





# **Questions**

