

Financial Statements
December 31, 2018



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For the period ended December 31, 2018

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#### Management's Responsibility

To the Board of Directors of Opportunity Calgary Investment Fund Ltd.:

Management is responsible for the preparation and presentation of the accompanying financial statements, including responsibility for significant accounting judgments and estimates in accordance with Canadian Public Sector Accounting Standards for Not-for-Profit Organizations. This responsibility includes selecting appropriate accounting principles and methods, and making decisions affecting the measurement of transactions in which objective judgment is required.

In discharging its responsibilities for the integrity and fairness of the financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and financial records are properly maintained to provide reliable information for the preparation of financial statements.

The Board of Directors is composed entirely of Directors who are neither management nor employees of the Company. The Board is responsible for overseeing management in the performance of its financial reporting responsibilities. The Board fulfils these responsibilities by reviewing the financial information prepared by management and discussing relevant matters with management and external auditors. The Board is also responsible for recommending the appointment of the Company's external auditors.

MNP LLP is appointed by the Board to audit the financial statements and report directly to them; their report follows. The external auditors have full and free access to, and meet periodically and separately with, both the Board and management to discuss their audit findings.

March 8, 2019

Chief Executive Officer

Opportunity Calgary Investment Fund Ltd.

Sheila Will

Chief Financial Officer

Opportunity Calgary Investment Fund Ltd.

To the Board of Directors of Opportunity Calgary Investment Fund Ltd.:

#### **Opinion**

We have audited the financial statements of Opportunity Calgary Investment Fund Ltd. (the "Company"), which comprise the statement of financial position as at December 31, 2018, and the statements of operations and changes in net assets and cash flows for the period then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2018, and the results of its operations and its cash flows for the period then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to
  provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for
  one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate
  in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal
  control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and
  whether the financial statements represent the underlying transactions and events in a manner that achieves fair
  presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Calgary, Alberta

March 8, 2019

MNP LLP
Chartered Professional Accountants





# Opportunity Calgary Investment Fund Ltd. Statement of Financial Position

As at December 31, 2018

	2018
Assets	
Current	
Cash	187,412
Amounts receivable (Note 3)	12,364
Restricted cash (Note 5)	365,952
	565,728
Liabilities Current Accounts payable and accrued liabilities (Note 4) Due to related party (Note 7) Deferred revenue (Note 5)	151,766 48,009 365,952
	565,727
Net Assets Share capital <i>(Note 10)</i>	1
	565,728

Approved on behalf of the Board

Director

Director



# Opportunity Calgary Investment Fund Ltd. Statement of Operations For the 256-day period ended December 31, 2018

	2018
Revenue	
City of Calgary funds (Note 7)	445,048
Expenses	
Legal services (Note 1)	190,290
Professional services	112,169
Corporate services (Note 1 and Note 7)	89,132
Technology services (Note 7)	53,457
	445,048



### **Opportunity Calgary Investment Fund Ltd.** Statement of Changes in Net Assets For the 256-day period ended December 31, 2018

	2018
Net assets, beginning of period	-
Excess of revenue over expenses	-
Issuance of share capital	1
Net assets, end of period	1



# Opportunity Calgary Investment Fund Ltd. Statement of Cash Flows

For the 256-day period ended December 31, 2018

	2018
Cash provided by (used for) the following activities:	
Operating	
Excess of revenue over expenses	
Changes in working capital accounts	
Amounts receivable	(12,364)
Accounts payable and accrued liabilities	151,766
Due to related party	48,009
Deferred revenue	365,952
	553,363
Financing	_
Issuance of share capital	1
Increase in cash and cash equivalents	553,364
Cash and cash equivalents, beginning of period	<del>-</del>
Cash and cash equivalents, end of period	553,364
Cash and cash equivalents are composed of:	
Unrestricted cash	187,412
Restricted cash	365,952
	EE0 004
	553,364



## Opportunity Calgary Investment Fund Ltd. Notes to the Financial Statements

For the 256-day period ended December 31, 2018

#### 1. Incorporation and nature of the organization

Opportunity Calgary Investment Fund Ltd. (the "Company") was incorporated under the authority of the Business Corporations Act on April 19, 2018. The Company is registered as a non-profit organization under the Income Tax Act of Canada and is exempt from income taxes. The Company is a wholly owned subsidiary of The City of Calgary ("The City") and is governed under a unanimous shareholders agreement declared on May 11<sup>th</sup>, 2018.

The Company was established with a mandate to manage the \$100,000,000 OCIF Fund Reserve ("Fund Reserve") effectively and in a manner that creates an environment within The City of Calgary that encourages economic recovery and growth, helps reduce the impact of the economic downturn on Calgary's citizens and businesses and capitalizes on new opportunities to support Calgary's economic success into the future. The Fund Reserve is an interest-bearing capital and operating reserve fund administered by the City, as such, the Fund Reserve is not reflected in these financial statements.

The Company, in part by engaging the services of Calgary Economic Development Ltd. ("CED"), establishes and carries out a contribution program pursuant to which the Company, as steward of the OCIF Reserve, will select, or in certain instances recommend to Calgary City Council ("Council") projects with The City of Calgary in which to contribute Fund Reserve funds.

The Company is required to conduct and manage the intake and review of applications and business cases, present reviewed business cases to the OCIF Board or if required to present the City of Calgary Priorities and Finance Committee ("PFC") and Council for consideration; maintain timely and appropriate communication with applicants and The City, develop and enter into contribution agreements; request disbursement of funds from the Fund Reserve; and monitor and manage the execution and performance of contribution agreements. Upon approval of an application and business case and execution of a contribution agreement, the Company will deliver a request for funds to The City. The City is responsibly for the disbursement of requested funds to the beneficiary from the Fund Reserve.

Organizational costs incurred to create the Company were \$153,119, which are included in legal services and technology services.

#### 2. Significant accounting policies

#### Basis of accounting

The financial statements are expressed in Canadian dollars. The financial statements have been prepared in accordance with Canadian Public Sector Accounting Standards for Not-for-Profit Organizations, with the optional 4200 series, as established by the Public Sector Accounting Board. The significant policies are described below.

#### Cash

Cash include balances with banks. Cash subject to restrictions that prevent its use for current purposes is included in restricted cash. Restricted cash will be utilized against 2019 expenditures.

#### Revenue recognition

The Company follows the deferral method of accounting for City of Calgary funding. These funds are recognized as revenue in the year in which the related direct costs required to administer the Fund Reserve are incurred.

#### Use of estimates

The preparation of financial statements in conformity with Canadian Public Sector Accounting Standards for Not-for-Profit Organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period.

Accounts receivable are stated after evaluation as to their collectability and an appropriate allowance for doubtful accounts is provided where considered necessary.

These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in the statement of operations in the periods in which they become known.



# Opportunity Calgary Investment Fund Ltd. Notes to the Financial Statements

For the 256-day period ended December 31, 2018

#### 2. Significant accounting policies (Continued from previous page)

#### Financial instruments

The Company recognizes its financial instruments when the Company becomes party to the contractual provisions of the financial instrument. All financial instruments are initially recorded at their fair value, including financial assets and liabilities originated and issued in a related party transaction with management. Financial assets and liabilities originated and issued in all other related party transactions are initially measured at their carrying or exchange amount in accordance with PSAS Section 4260 *Disclosure of Related Party Transactions By Not-For-Profit Organizations* (refer to Note 7).

At initial recognition, the Company may irrevocably elect to subsequently measure any financial instrument at fair value. The Company has not made such an election during the year.

Transaction costs related to financial instruments remeasured at fair value at each reporting date are expensed in the period, whereas they are added to the carrying value of the financial instrument for those measured at cost or amortized cost.

#### Financial asset impairment

The Company assesses impairment of all of its financial assets measured at cost or amortized cost. When there is an indication of impairment, the Company determines whether it has resulted in a significant adverse change in the expected timing or amount of future cash flows during the year. If so, the Company reduces the carrying amount of any impaired financial assets to the highest of: the present value of cash flows expected to be generated by holding the assets; the amount that could be realized by selling the assets; and the amount expected to be realized by exercising any rights to collateral held against those assets. Any impairment, which is not considered temporary, is included in current year deficiency of revenue over expenses. The Company reverses impairment losses on financial assets when there is a decrease in impairment and the decrease can be objectively related to an event occurring after the impairment loss was recognized. The amount of the reversal is recognized in the statement of operations in the year the reversal occurs.

#### Contributed materials and services

The Company receives various contributions in the form of material or services that it uses to carry out its objectives. Because of the difficulty in determining the fair value of these materials and services, the Company does not recognize the amounts in the financial statement.

#### 3. Amounts receivable

Amounts receivable relates to the following:

2018

Goods and Services Taxes receivable

12,364

#### 4. Accounts payable and accrued liabilities

Accounts payable and accrued liabilities relate to the following:

2018

Trade accounts payable Accrued liabilities

Balance, end of period

118,203 33,563

151,766

#### 5. Deferred revenue

Deferred revenue consists of unspent funds from The City which are restricted for direct costs to administer the Fund Reserve. Recognition of these amounts as revenue is deferred to periods when the specified expenses are made. Changes in the deferred revenue balance are as follows:

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Balance, beginning of period
Funding received
Amounts recognized as revenue during the period

811,000 (445,048)

365,952



### Opportunity Calgary Investment Fund Ltd. Notes to the Financial Statements

For the 256-day period ended December 31, 2018

#### 6. Income taxes

The Company is registered as a tax-exempt organization under the *Income Tax Act* (the "Act"), and as such is exempt from income taxes. In order to maintain its tax-exempt status under the Act, the Company must meet certain requirements within the Act. In the opinion of management, these requirements have been met.

#### 7. Related party transactions

The Company has entered into an Operating and Funding Agreement ("Agreement") with The City.

In the current year, the Company received \$811,000 under this agreement of which \$445,048 was recognized as revenue in 2018 and \$365,952 deferred to 2019.

#### The City of Calgary ("The City") and affiliates

Related party balances and transactions with The City consist of:

	2018
Deferred revenue	365,952
Revenue recognized	445,048
Total	811,000

#### Calgary Economic Development Ltd. ("CED")

Calgary Economic Development Ltd. ("CED") and the Company are related by virtue of common control as they are wholly owned subsidiaries of the City, share two common Board of Director members and have common management.

The Company entered into an Administrative Services and Fund Management Agreement with CED effective April 19, 2018. This agreement is in consideration of the performance of the administrative services and the management of the Reserve Fund by CED for a management fee of \$1 per month.

In addition, CED will be reimbursed by the Company for reasonable out-of-pocket costs and expense incurred directly by CED in connection with the performance of the administrative services, the Fund management and any additional services including travel and lodging. CED will not be reimbursed for any of CED's ongoing overhead costs and expenses unless such costs or expenses are incurred by the retention of any additional personnel specifically for the Company.

Related party balances and transactions with CED consist of:

	2018
Due to related party:	
Corporate services	47,255
Technology services	754
Total	48,009
Expenses:	
Corporate services	85,155
Technology services	53,457
Total	138,612

All transactions are in the normal course of operations and have been recorded at the agreed exchange amounts that have been negotiated between the parties.



### Opportunity Calgary Investment Fund Ltd. Notes to the Financial Statements

For the 256-day period ended December 31, 2018

#### 8. Contribution Agreements

The Company develops and executes Contribution Agreements with approved Beneficiaries. Each Contribution Agreement defines the Project, the estimated costs of the Project, schedule of payment and milestones for disbursements of funds that will be made by the City to the Beneficiary, the terms and conditions upon which the funds will be disbursed and restrict the Beneficiaries use of its allocation of the Fund Reserve to the subject of the Project. Further, the Contribution Agreement defines the expected economic outcomes and timeline in respect of the Project; provides for the return of funds from the Beneficiary to the City in the event of a material breach in terms of the Contribution Agreement, or abandonment, delay or suspension of the Project for greater than six months; and provides for the reporting by the Beneficiary to the Company on the status of the subject Project and the use of the disbursed Reserve Funds.

The Company will monitor and manage each Contribution Agreement until all obligations of the Beneficiary have been satisfied in full.

As of December 31, 2018, the Company has developed and executed three Contribution Agreements, and delivered to the City a commitment for funds. The estimated payments from the Fund Reserve are as follows:

- Beneficiary one is expected to receive up to \$1.5 million of the Fund Reserve, paid in instalments as it achieves specific employment numbers. The expected completion date of this Project is December 31, 2020.
- Beneficiary two is expected to receive up to \$4.5 million of the Fund Reserve, paid in instalments as it expands its operations in the City of Calgary. The expected completion date of this Project is September 30, 2020.
- Beneficiary three is expected to receive up to \$4 million of the Fund Reserve, paid in instalments as it relocates to downtown Calgary and achieves specific employment numbers as a result. The expected completion date is January 20, 2020.

Subsequent to year-end, on February 6, 2019, the Company executed an agreement with its fourth Beneficiary, and delivered to the City a commitment for funds. This Beneficiary is expected to receive \$8.5 million of the Fund Reserve, paid in instalments as it develops programming that will support turning advancing research into commercial ventures. The expected completion date is March 31, 2022.

#### 9. Financial instruments

#### General objectives, policies and processes

The Board of Directors, through the Audit Committee, has overall responsibility for the determination of the Company's risk management objectives and policies and, while retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure effective implementation of the objectives and policies to the Company's management. The Board of Directors receives periodic reports from the Company's management through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

#### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company has a planning and budgeting process in place to help determine the funds required to support the Company's normal operating requirements on an ongoing basis. The Company ensures that there are sufficient funds to meet its short-term requirements, considering its anticipated cash flows from operations and its holdings of cash and cash equivalents.

The following table sets out the contractual maturities of financial liabilities:

2018	0-90 days	91 days and older	Total
Due to related party	48,009	-	48,009
Trade accounts payable	118,203	-	118,203
Accrued liabilities	33,563	-	33,563
Total	199,775	-	199,775



# Opportunity Calgary Investment Fund Ltd. Notes to the Financial Statements

For the 256-day period ended December 31, 2018

10. Share capi	ital	ı
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On April 20th, 2018, the Company issued one common share to The City.